

# THE APPLIANCES

# ALL OTHER

-APPLIANCES -

# **ASPIRE TO BE**



7-SERIES FRENCH-DOOR DOUBLE OVEN
Smartly-designed side-swing doors turn this traditional oven into a modern amenity



7-SERIES TURBO-CHEF DOUBLE OVEN
Patented Airspeed Technology™ cooks 15 times faster
than any conventional oven

# BEFORE VIKING, HOME CHEFS HAD NO OPTIONS. WITH VIKING, THERE IS NO OTHER OPTION.

Over the past 30 years Viking has become synonymous with the epicurean lifestyle, developing professionally styled and featured products for every major appliance category. Viking is again revolutionizing ultra-premium appliances by incorporating proven technology and innovative features such as Exclusive Elevation™ Burners and iDevices® Oven Thermometer for mobile connectivity and smart cooking. Now performance once reserved for commercial kitchens is available in the Viking Professional 7-Series appliances for your home.



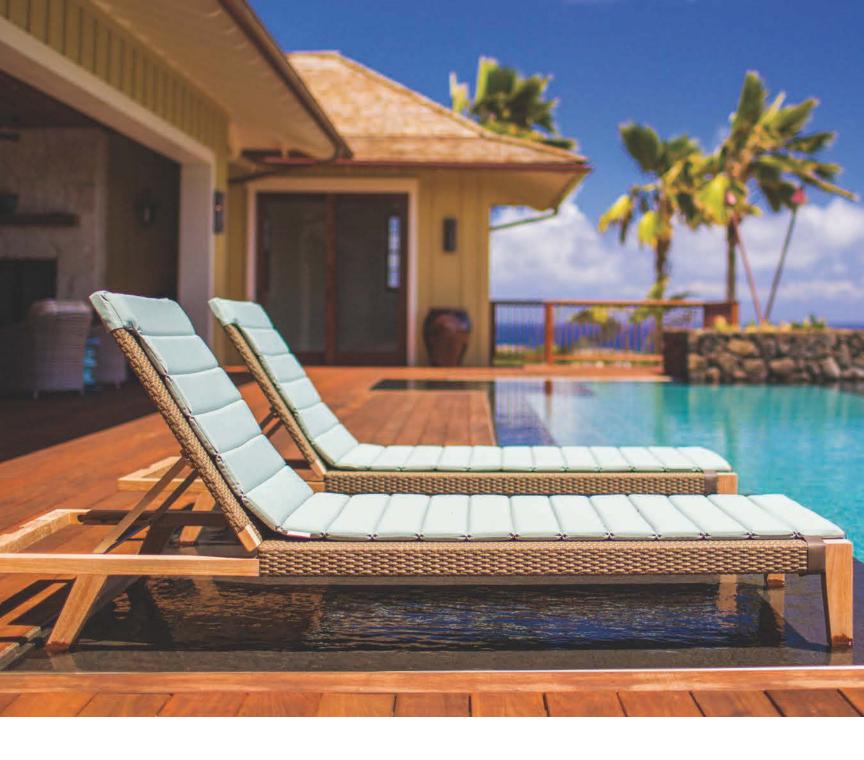
Only Viking lets you test drive with our 90-DAY NO QUIBBLE GUARANTEE

VIKING 3-YEAR SIGNATURE WARRANTY

The Industry's Best and Most Comprehensive Warranty



VIKINGRANGE.COM



KAUA'I'S NEW BASE CAMP.
YOUR FAMILY'S NEW ADVENTURE.



Kaua'i is an island of adventures, from surfing to hiking to exploring the small towns of Hawai'i's most lush and beautiful landscape. Kukui'ula, on the island's sunny south shore, is a community that's as down to earth as it is sophisticated, with a farm and lake, a spa and Tom Weiskopf golf course, and a shopping village that's an island gathering place.

Kukui'ula's Mauka Estates enjoy panoramic ocean views and offer owners a rare opportunity to design and build a custom island home where the indoors and outdoors blend seamlessly together as one – a perfect base camp to begin your family's new adventure with the people, culture and awe-inspiring beauty of Kaua'i.



855.742.0234

HOMESITES FROM \$850,000. FULLY-FURNISHED BUNGALOWS FROM \$1.6M. CUSTOM HOMES FROM \$2.9M. KUKUIULA.COM/ADVENTURE





# Imitate a masterpiece.

Oceanside by Wood-Mode, now available in the U.S. and Canada. For exclusive video of this lifestyle collection, visit wood-mode.com/oceanside





# CUSTOM STAINLESS STEEL & COPPER AQUATIC PRODUCTS

· Residential · Commercial

- Luxury Custom Baths Shower Pans Kitchen and Bath Sinks
- Spas Swimming Pools Swim Spas Cold Plunge Pools Water Features
  - BUILT TO CLIENT SPECIFICATIONS SUSTAINABLE SOPHISTICATED







# 8 THE FLOATING HOUSE

Design and architecture align to create a spectacular home

# 21 OCEAN HOME LOVES

A personalized design service takes Miami and Los Angeles

# 32 A SIGNATURE STYLE

Interiors expert Libby Langdon opts for cozy and casual living

# 33 THE SWEDISH TOUCH

Sofia Joelsson brings a stylis Scandinavian look to her work

# 36 SILVER LININGS

Michael Dawkins moves from jewelry design to chic interiors

# 40 A DECADE OF DESIGN

A family home is a labor of love for Christine Markatos Lowe

### 44 TROY STORY

Troy Dean Ippolito was born to be a builder and designer

# 48 WOLF TRACKS

A passion for travel inspires Vicente Wolf's luxe interiors

# 52 COASTING ALONG

Susan Winchester Dabney embraces color and texture

# **A PEAK EXPERIENCE**

Park Hyatt Zurich celebrates a decade of Swiss creativity







# **IN EVERY ISSUE**

10

30

# OCEAN HOME ONLINE

A stylish new hotel makes its mark on Old Town Key West

# 12

# **EDITOR'S LETTER**

Eight top American designers offer inspiration for your home

### 22

### **PRIME FINDS**

Fabulous furnishings, art and accessories for relaxed living

# 24

# THE FISHER FILES

Jeffrey and Deborah Fisher's designer picks of the season

## 26

# THE FAB FIVE

Find expertise and resources at top coastal design centers

### 28

# ENTERTAINING

Four high-flying personalitie unveil new design collections

# 30

## STYLE

A stunning crystal pool table delivers instant style on cue

### 58

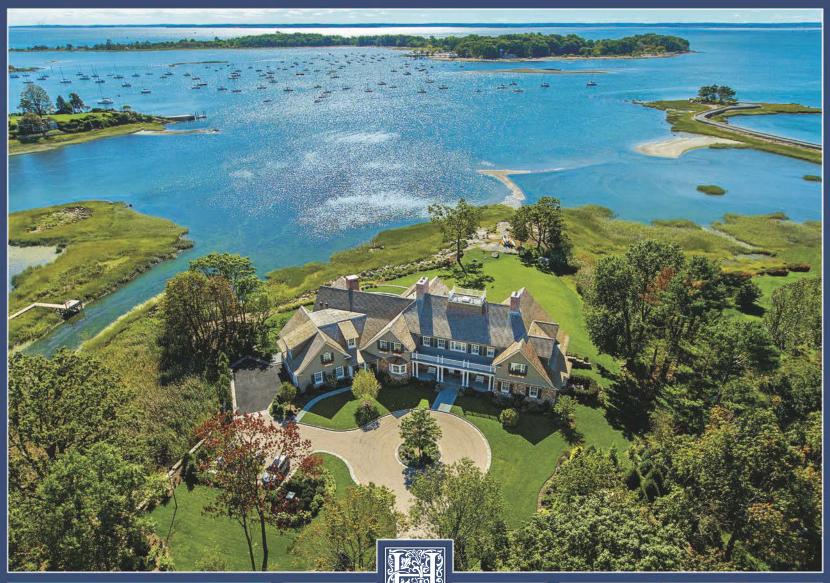
# **GILLESPIE GRAPEVINE**

New offerings from WestEdge Design Fair, plus pool accents

# 128

# LAST WORD

Charity begins on vacation at one luxury villa in Costa Rica









Continuing a 25 Year Tradition of Designing Beautiful Waterfront Homes!

Charles Hilton



# WHAT'S NEW ON oceanhomemag.com



# OCEAN HOME ON THE GO

READ THE DIGITAL EDITION OF OCEAN HOME ON YOUR COMPUTER, TABLET OR MOBILE PHONE.



# Making its mark in Key West

Florida's Old Town Key West has welcomed its first new luxur hotel in 20 years with the opening of The Marker Waterfront Resort Located in the heart of Key West historic seaport, close to the town's best dining and attractions, the 96-room hotel blends barefoot, tropical luxury with a fresh and contemporary interior design. Read more at oceanhomemag.com/themarker/ or visit themarkerkeywest.com.





# THE XHIBITIONIST

Whether it's being used as a party venue, a floating showroom or a chic private vessel, the Xhibitionist, above, will definitely turn heads. Designed by the Sweden-based luxury car designer Eduard Gray, the extravagant yacht's interior is decorated in Art Nouveau style, with classic touches like a Steinway piano, dual staircase and Baccarat lighting. Read more at oceanhomemag.com/yachts-Xhibitionist/.

# STIR AND SIP

Nothing like a whiskey, brandy or hot buttered rum on a cold winter's day. oceanhomemag.com shows you how to make delicious cocktail recipes all season long. Read more at oceahomemag.com/lifestyle/.

# SOCIAL CHAT @oceanhomemag

Outstanding designs trending on our Facebook page:

An avant-garde ocean home in Marbella, Spain, with an outdoor pool that takes the glass-ceiling concept to a whole new level:

"Such a unique and well-executed idea." -Coldwell Banker Southern Belize Realty

"Unlike anything we have ever seen before." -Carlisle Wide Plank Floors

Leading British designer Chris Duffy's mesmerizing coffee table, the Abyss:

"So interesting to look at."

-3rd Home

"Love this!"

-Kathy Lowe





Facebook



Instagram



**Pinterest** 





# LIVING BY DESIGN

If this special issue of Ocean Home is any indication, the future of American coastal design is in very good hands. Designing for your home, whether it's a full-time residence or a vacation retreat, is a deeply personal and often challenging concept for many homeowners, and it's important to be guided by thoughtful, trusted and experienced hands. With this in mind, we reached out to eight leading designers - each with a distinct coastal aesthetic - to share their knowledge and expertise along



with their singular design styles. The result is a tribut to innovation, imagination and creativity, brimming with contemporary and classic interior design and architecture ideas from Santa Monica to South Beach, Miami. I'm also grateful to top Napa Valley winemaker Rob Mondavi Jr. and his wife Lydia for

graciously opening their new vacation home in South Carolina's Lowcountry with its beautiful coastal setting (Page 88). Their passion for design burns as brightly a the professionals, resulting in a vintage ocean home.



**Andrew Conway** 

aconway@oceanhomemag.com



Cast your votes for the Platinum List 2015 Readers' Choice Awards now at oceanhomemag.com/platinumlist/



Libby Langdon P.32



Sofia Joelsson P.33



Michael Dawkins P.36





Troy Dean Ippolito P.44



Vicente Wolf P.48



Susan Winchester Dabney P.52

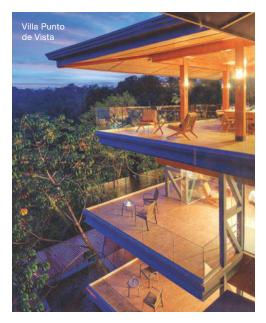


Richard Sammons P.70



### CABO IS BACK IN BUSINESS

It's wonderful to see Mexico's Cabo San Lucas back in business, just a few months after the devastation of Hurricane Odile in September, and helping to lead the charge is the spectacular Hacienda Beach Club & Residences. The oceanfront retreat and its owners showed admirable resilience by re-opening less than five weeks after the disaster, and also launched one of the many community fundraising efforts to assist in the recovery process. How can you help? Read our report (Page 76), and then book a vacation. Your tourism dollars will play a vital role in Cabo's ongoing recovery.



# AS GOOD AS IT GETS

The good work doesn't stop in Cabo. One of Costa Rica's best luxury villas has joined forces with some of the world's top personalities, including Sir Richard Branson, Will Ferrell and Rafael Nadal, raising more than \$180,000 to date for various charities. David Konwiser, architect and co-owner of the oceanfront Villa Punto de Vista in Manuel Antonio, wants to encourage other villa, hotel and resort owners to follow suit with a fundraising concept that benefits both donors and recipients, proving that charity begins at home - and on vacation (Page 128).





www.FLEETWOODUSA.com

Visit us online for more information and complimentary product catalogs



### JULIE EARLE-LEVINE

Julie is a freelance writer based in New York City, specializing in luxury lifestyles, travel and real estate.

# What have you written about this issue?

The delightful waterfront home designed by leading Napa winemaker Rob Mondavi Jr. and his wife Lydia (Page 88).

## What do you love most about the home?

The genuine passion and drive Rob and Lydia both had for the interior design and build process.

# Name your architecture and design heroes?

John Pawson, David Rockwell, and the incomparable Zaha Hadid are top of my list.



# **NANCI THEORET**

A freelance writer from Englewood, Fla., Nanci specializes in luxury homes, travel, food and wine.

# Who have you written about this issue?

Custom builder and self-taught designer Troy Dean Ippolito and his upscale homes (Page 44).

# How would you describe your design style?

Eclectic. Some antiques and classic pieces, modern art, dark woods and collected shells, my design addiction.

# Who are your architecture and design heroes?

I've been infatuated with the works of Frank Lloyd Wright since college art history classes.



# RYAN JOLLEY

Ryan is the award-winning art director for *Ocean Home* and its sister magazine *Northshore*.

# What caught your design eye this issue?

The amazing new high-rise condos in downtown and South Beach, Miami, which are changing the city skyline (Page 82).

# A design style you are loving?

New England's Siemasko + Verbridge who put a contemporary twist on country style interiors.

# Your perfect ocean home would be ...?

Somewhere warm! A coastal cottage in the Florida Keys sunshine sounds pretty amazing right now.



# The Value of Our Real Estate Begins with a Very Private and Unique Way of Life.



Situated on the northern reaches of Key Largo, beside North America's only living reef. Ocean Reef Club enjoys its own private airport and flying club, a world-class marina and yacht club, two championship golf courses, a tranquil spa and state-of-the-art fitness center, an art league and cultural center, sailing, tennis, croquet and rod & gun clubs, a library and theater, medical center, nine restaurants, an inn and gracious residences. Even a school for your children and a vet for your pet. In essence, all the comforts and services of a small but sophisticated town. There are also comforts of a different kind, among them, a tangible sense of privacy and security, tradition and values, and perhaps most important, a sense of belonging unlike any other club on earth.



7 Sunset Cay Road 4 Bedrooms, 5.5 Baths 165' Water Frontage \$3,850,000 (765)



Marina Slip HS-155 80' Dockage Wide Basin \$1,300,000 (809)



11 North Pelican Drive 2 Bedrooms, 3 Baths Corner Waterfront \$3,700,000 (762)



31 Cardinal Lane 5 Bedrooms, 5.5 Baths Quick Ocean Access \$5,7000,000 (596)



For more information and to explore homeownership as an Equity Member call **855-558-REEF** or visit **OceanReefClubLiving.com** to receive a complimentary Real Estate Guide and the latest issue of **Ocean Reef Club** *Living* **Magazine**.

Membership required for club access

Paul Bobik, Managing Broker Lic. Real Estate Broker, Ocean Reef Club Real Estate Company® is an Equal Opportunity Company, Equal Housing Opportunity. This material is based upon information that we consider reliable, but because it has been supplied by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This offering is subject to errors, omissions, changes, including price, or withdrawal without notice.

# OCEAN HOME

# THE LUXURY COASTAL LIFESTYLE MAGAZINE

Editor

Andrew Conway

Creative Director Ryan Jolley

Managing Editor Melissa C. Gillespie

**Production Manager** Jessica Talbot Larrabee

Designers

Ashley Lunetta Kayla McKenna

Copy Editor Susan Doucet

Contributing Editors

Peter Drennan, Jeffrey Fisher, Deborah Fisher

**Contributing Writers** 

Chris Caswell, Regina Cole,
Julie Earle-Levine, David Eisen,
Susan Friedman, Mary Grauerholz,
Maryann Hammers, Donna Heiderstadt,
Helen Jones, Paul E. Kandarian,
Scott Kearnan, Jennie Nunn, Alexandra
Pecci, Paul Rubio, Michael J. Solender,
Carol Sorgen, Nanci Theoret
Karina Timmel, J. Michael Welton

# **Contributing Photographers**

Joey Accordino, Barbara Banks, Carmel Brantley, Danny Cardozo, Mónica De Cima, Scott Conant, Catalina Delgado, Craig Denis, Steve Frances, Josh Gibson, Jack Hutch, Ingalls Photography, Instudio E Photography, Kim Maroon, Ellen McDermott, Victoria Pearson, Sergio Pucci, Lisa Romerein, Durston Saylor, John Stillman, Tim Street-Porter, Noel Sutherland, Susan Teare

> Digital Content Coordinator Hanna Pattie

Group Publisher Rick Sedler

**Publisher** Hugh Malone

Advertising Director Brian Hardy

Advertising Sales Nitchie Barrett Chris Dyer Alan Marshall

Digital Media Sales Director Scott Plocharczyk

Director of Marketing and Events

Melissa C. Gillespie

Executive Assistant to the President/ Office Manager Melissa Boudreau

Marketing Manager Joe Brown

Accounting Controller Pamela Sedler

> Circulation/Mail Administrator Kaite Cox

rms media group, inc.

President Rick Sedler

Executive Vice President Hugh Malone

> Corporate Finance Andrew Olden

General Counsel Brian Dauphin

Advertising: sales@oceanhomemag.com Website: oceanhomemag.com

Inquiries: Ocean Home, 300 Brickstone Sq., Suite 904, Andover, MA 01810

Phone: 978-623-0019 Fax: 978-824-3975

Subscriptions: For subscription questions, renewals, change of address, gift subscriptions, or new subscriptions, contact us at subscribe@oceanhomemag.com; or subscribe online at oceanhomemag.com/subscribe. Rate for one year (6 issues): \$25 in the US; \$50 in Canada; \$75 for other foreign subscribers. Payment must be in US funds.



Ocean Home™ is published by RMS Media Group, Inc. Please send all editorial comments or questions to RMS Media Group, Inc., Attn: Ocean Home, 300 Brickstone Sq., Suite 904, Andover, MA 01810. All advertising subject to approval before acceptance. Ocean Home reserves the right to refuse any ad for any reason whatsoever. Only actual publication of an advertisement constitutes acceptance thereof, but does not constitute any agreement for continued publication in any form. Ocean Home assumes no responsibility for claims made by advertisers. Views expressed in all articles are those of the authors and are not necessarily those of Ocean Home. All letters and their contents sent to Ocean Home become the sole property of Ocean Home and may be used and published in any manner whatsoever without limit and without liability to the author thereof. Postmaster: Please send change of address notification t RMS Media Group, Inc., c/o Ocean Home, 300 Brickstone Sq., Suite 904, Andover, MA 01810. © 2015. All rights reserved. Reprinting, photocopying, or excerpting passages is forbidden except by permission by Publisher. printed in the usa



# LUXURY STATEMENT JEWELERY



MALIBU

**NEWPORT COAST** 

LAGUNA

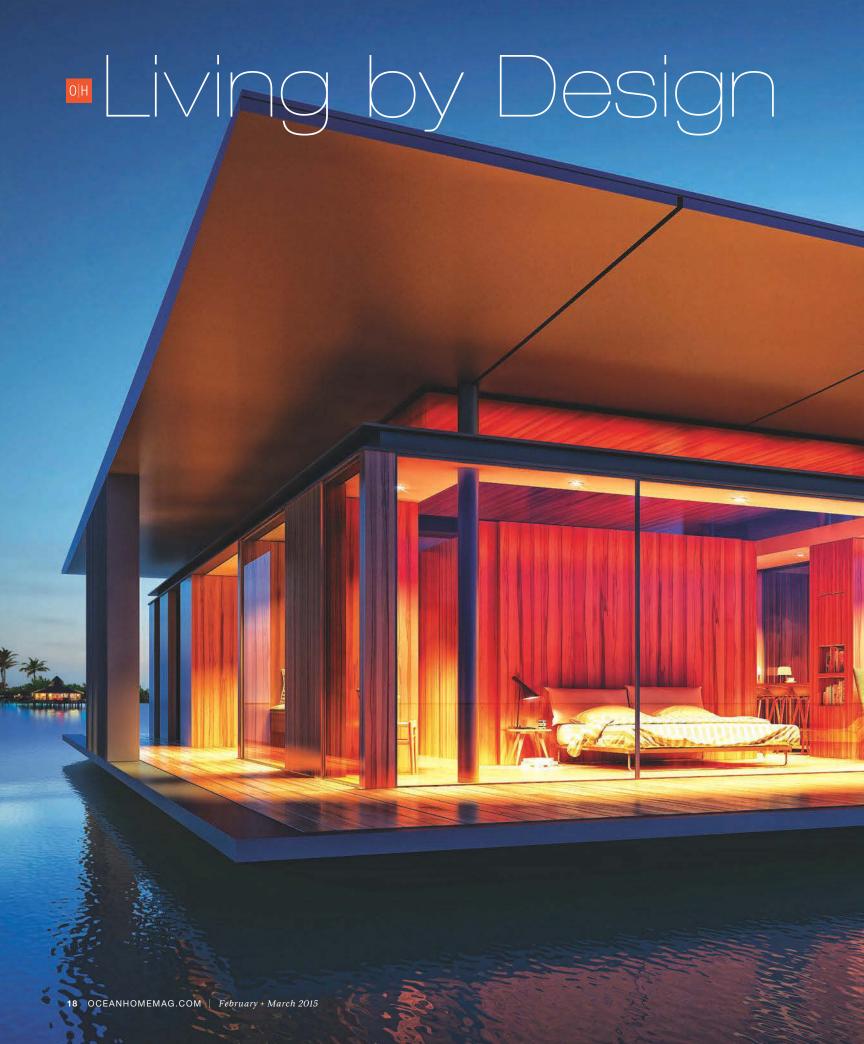
LOS ANGELES

**NEW YORK CITY** 

PALM BEACH









# Owning the most beautiful pool in the world



Locate a Master Pools builder at www.masterpoolsguild.com/ad. Master Pools Guild is a global network of elite custon pool builders.











# **DESIGNER PREVIEWS: COAST TO COAST**

A leading personalized design service connecting homeowners with world-class interior designers and architects in New York, the Hamptons and Boston has expanded coast to coast, adding Miami and Los Angeles to its growing portfolio.

"I'm really delighted to now represent some extremely talented interior designers and architects in L.A. and Miami, since both cities have a long-standing and formidable design culture, and their real estate markets are robust," says Donna Paul, president of Designer Previews, which is celebrating its 30th anniversary in 2015.

"Despite all of the decorating information available online, on TV and in print, the process of properly selecting, hiring and working with an interior designer can still seem a bit of a mystery, not to mention overwhelming, and that's where my company steps in."

An industry veteran and former design editor, Paul helps clients remodel or redecorate their homes, meeting them in person, visiting the projects and recommending personally vetted designers from award-winning experts to younger emerging talents.

Paul, who represents Peter Dunham, Jamie Bush and Kathryn Scott, among other leading interior designers, also advocates for clients by helping guide them through the often-confusing fee structures and proposals.

Paul adds hiring the right designer can help avoid costly mistakes and increase the value of a home. designerpreviews.com

words by Andrea Collins



# It's Cold Outside

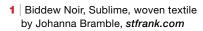
STAY WARM INSIDE WITH THESE STYLISH FURNISHINGS, ART AND ACCESSORIES

styled by Melissa Gillespie









2 | Piedmont Swivel Lounge Chair & Ottoman, *michaelbermanlimited.com* 

3 The Rectangle Sconce, amesingham.com

4 | Silk and Mohair Rugs, ecofibercustomrugs.co

5 | Sea Urchin Pillow, custom order via *cudesso.com* 

6 Contador Chest of Drawers, wewood.eu

7 | Cable Knit Throw, caronsbeachhouse.com



For more Prime Finds, go to oceanhomemag.com/ primefinds-FebMar2015



# Layla Faye



Designs exclusive to wallpaperdirect.com

# Home Front

INTERIOR DESIGN EXPERTS JEFFREY AND DEBORAH FISHER UNCOVER FIVE FABULOUS FINDS FOR YOUR HOME

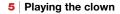
# 1 Ocean tomes

Like many homeowners, some of our clients don't have enough books to fill their bookshelves, let alone ones that coordinate with their interior color palettes. Books by the Foot offers books – real and faux – in more than 30 styles, with prices starting at \$6.99 per linear foot. A novel idea for any ocean home design aesthetic. booksbythefoot.com



# 3 A design diva

This aqua Diva Chandelier by Regina-Andrew Design is a little bit mod, a little bit beachy, and a whole lot glamorous. It looks as if it came from Elizabeth Taylor and Richard Burton's Malibu home circa 1972. Deb and I haven't placed this conversation piece yet, but we're thinking of hanging three at various heights over a client's kitchen island. reginaandrew.com



Piero Fornasetti is best known for his motifs featuring the face of operatic soprano Lina Cavalieri, but this whimsical Acquario clownfish wallpaper by Cole Son is even more engaging. Deb and I hang it in powder rooms and depending on the paint color, the ambience of the room (and fish changes completely. *leejofa.com* 

\_\_\_

For more Fisher Files, go to oceanhomemag.com/fisherfiles-FebMar2015/

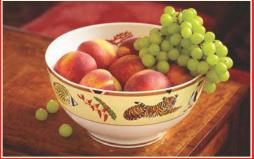
# 4 | Lighting the way

As a teenager Deb fancied herself as a potter, which is why she's instinctively drawn to this Niven lamp by Arteriors. I love its organic and retro feel with the many handcrafted clay calla lily shapes clinging to its base. Place one solo on a side table or as a pair on a console. arteriorshome.com











# Exotica

Introducing the newest fine porcelain dinnerware collection by acclaimed wildlife artist and conservationist, Lynn Chase. *Exotica* features some of the world's most fascinating fauna and flora — the Macaroni Penguin, Asia's Clouded Leopard, Butterfly Fish, Babylon Shells, Bird of Paradise, and so many more — creating an unforgettable dining experience.



# Design Central

FIVE LEADING COASTAL DESIGN CENTERS OFFER EXPERT ADVICE AND RESOURCES

words by Andrea Collins



## 1 Pacific Design Cente

Celebrating its 40th anniversary in 2015, the Pacific Design Center i the West Coast's go-to resource for designers, architects, decorators and dealers. Located in West Hollywood, at the corner of San Vicente Boulevard and Melrose Avenue, the center offers more than 120 showrooms featuring hundreds of product lines. The Design Services Department can arrange for a designer to accompany public visitors. pacificdesigncente.com

# 2 San Francisco Design Center

This acclaimed design center has an open-door policy for the public to browse a vast selection of fine hom furnishings and accessories Monday through Friday, although you'll need to connect with a design professional or buying service to make any purchases. The center is located in the heart of the San Francisco Design District, also known locally as Showplace Square. sfdesigncenter.com





### 3 Miami Design Center

Design, fashion, art and architecture combine to create the popular Miami Design District, which is more a neighborhood than an individual design center. Located on NE 2nd Avenue, close to downtown Miami, this vibrant precinct is a one-stop retail destination for professional interior designers and consumers alike, with upscale stores, galleries and showrooms offering an array of design ideas and products. *miamidesigndistrict.net* 



# 4 New York Design Center

While strictly a "trade only" building for professional designers, the renowned New York Design Center welcomes public visitors through its popular Access to Design program where consumers can review designer portfolios, interact with designers and work with the Design Services Manager on a specific home p oject. The program can also help facilitate consumer purchases of furnishings and accessories in the trade-only showrooms. *nydc.com* 

## 5 Boston Design Center

This first-rate design esource, located in the Innovation and Design Building in Boston's Marine Industrial Park, marks 30 years of serving the area's top designers and their clients in 2015. The center features more than 70 showrooms, brimming with American and international luxury furnishings, and also offers a Designer On Call program linking clients with a vetted portfolio of interior designers. bostondesign.com



# Entertaining





- 1 Lisa Vanderpump
- 2 Tinsley Mortimer
  - 3 | Lionel Richie
  - 4 | Flo Rida



You might not think a best-selling recording artist, a TV reality star, a rapper and a socialite would have much in common, but a new design venture has their high-flying stars aligning in style. Fou well-known personalities - Lionel Richie, Lisa Vanderpump, Flo Rida and Tinsley Mortimer - have launched individual home accessory and entertaining lines through Pop Culture Living, a successful dining and entertainment accessories company, founded in 2002, which services hundreds of top American and international hotels and resorts. The four new lines feature a handpicked selection of barware, dining, entertaining and home decor items that reflect each celebrity's personality and design style. Rapper Flo Rida has opted for party-centric glassware and items in stainless steel; Vanderpump's collection has her glamorous and signature "The Real Housewives of Beverly Hills" aesthetic; and Mortimer's dinnerware offers classic pieces with a vibrant color palette. Richie's line is still being finalized, but likely to include a collection of candles, barware and other home accessories. popcultureliving.com

words by Julia Johnson





# THINKGLASS\*

The world leader in innovative glass applications www.thinkglass.com | 877 410-4527













# SHOP casaoutdoorboston.com ONLINE

450 Harrison Ave I Boston MA I 02118

617.955.9377 I info@casaoutdoorboston.com



# A SIGNATURE STYLE

COASTAL HOMES CAN BE CASUAL AND STYLISH SAYS TOP INTERIOR DESIGNER LIBBY LANGDON

words by Alexandra Pecci

asy, everyday elegance is what makes interior designer Libby Langdon and her signature style so beautiful and accessible.

"Even if you have kids, pets and a busy lifestyle, you can still have an elegant space that you live in and love the look of," she says.

This attitude and aesthetic have made Langdon, o New York City-based Libby Interiors, Inc., a go-to design expert and author who is frequently tapped to offer her practical advice on TV and in leading lifestyle magazines.

Her design collections - including lighting for Crystorama, furniture for Braxton Culler, rugs for Tiger Rug, and wall treatments for Casart Coverings - prove that decorating a home with beautiful furnishings can be both simple and stylish.

Langdon says her clients - even those who live in sprawling and ornate coastal homes - are moving away from "big, fussy design" and instead opting for cozy and effortless living.

"People should take control and own the design of their spaces and not feel like the architecture or style of their home has to dictate how they're going to live in it," she says. "You can have eclectic, casual things in a home that are very stylish."

That aesthetic will be evident this spring whe Langdon introduces a modern coastal design style that's achievable whether or not clients live by the ocean, since "it's more about the feeling of a lifestyle than literal

objects," she says.

"The modern coasta approach is something you can live in year-round," adds Langdon. "It's less seasonally focused, more of a relaxed getaway feel, but it's still upscale and beautiful."

Whatever your style, Langdon offers the same key advice. First, use lots of textures, fabrics and soft colors to create warmth. A carefully planned layout is also critical. Placing furniture at 90-degree angles, for example, can help create relaxed "conversation areas."







Homeowners also shouldn't skimp on furniture. "If you don't have enough furniture in your space, it can leave it feeling unfinished or incomplete, says Langdon.

THE DETAILS

For more information on Libby Langdon Interiors, visit libbylangdon.com.

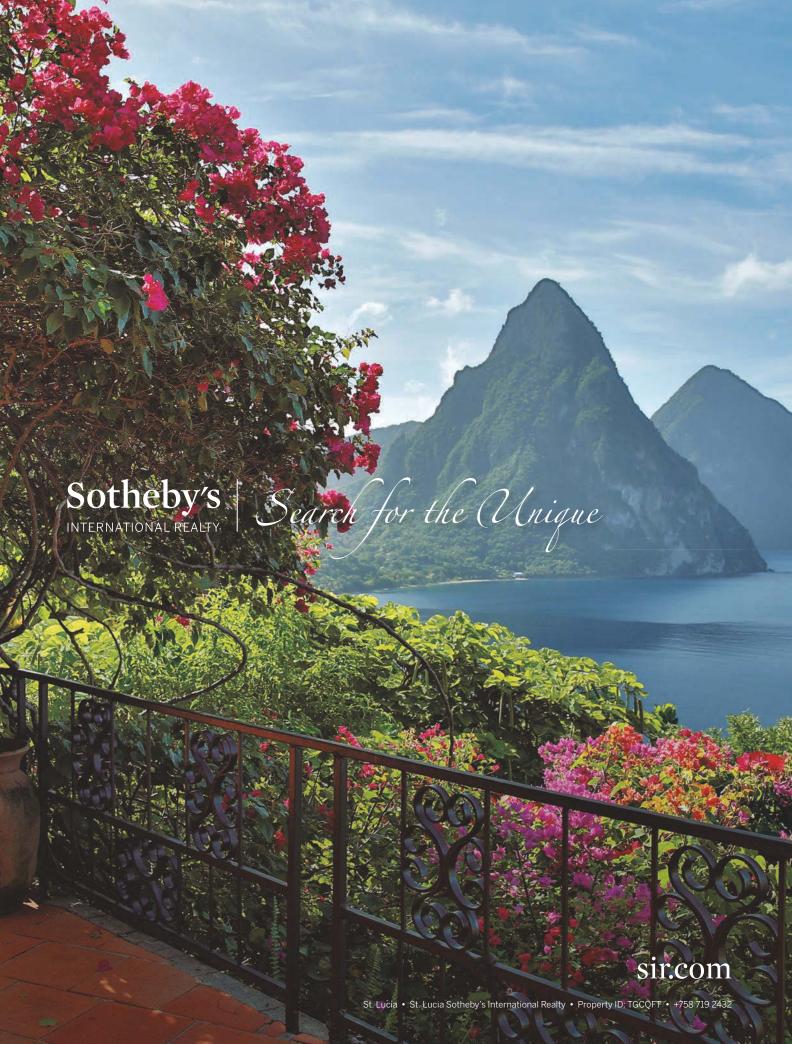
As for oft-neglected lighting, homeowners should light every corner of a room with a variety of fixtures of di ferent heights and styles. "And don't be afraid to buck tradition by putting a chandelier in a master bedroom," she says.

"Above all, a home should be comfortable and livable," Langdon says. "There should be a place to pu your feet up and set a drink down." OlH

Effortless living

Designer Libby Langdon, left, is an advocate for easy, everyday elegance in her coastal designs.









# ELEUTHERA, BAHAMAS

Sky Beach Club. Intimate resort community near Governor's Harbour. Contemporary one-level 3,200 sf 4 BR, 4 bath home with infinity pool, hot tub and luxury finishes. Atlantic Ocean views. WEB: 22026. Price upon request. Nick.Damianos@SothebysRealty.com

Damianos Sotheby's International Realty +1 242.376.1841 | SIRbahamas.com



# SCOTTSDALE, AZ

Enjoy spectacular views in this immaculate 4 BR, 3.5 bath home with open floor plan. Features gourmet cook's kitchen, great room with fireplace, covered patio area and resort-style negative edge pool and spa. \$1,175,000. Frank Aazami. faazami@gmail.com

Russ Lyon Sotheby's International Realty +1 480.266.0240 | TroonHighlandsEstates.com



# ISLAMORADA, FL

One-of-a-kind historical oceanfront property with 5+ acres and 300' of sandy beach. Custom 1948 Chris Craft 60' houseboat permanently anchored has hosted dignitaries including former presidents. \$6,250,000. Leslie.Leopold@sothebysrealty.com

Ocean Sotheby's International Realty +1 305.712.8888 | OceanSIR.com



## KEY LARGO, FL

Sprawling 7,800 sf waterfront home features over 300' of water frontage in the private community of Ocean Reef with 6 BR, 8.5 baths, separate guest house, spacious pool patio and beautiful water views. \$9,500,000. Russell.Post@sothebysrealty.com

Russell Post Sotheby's International Realty +1 305.367.2027 | RussellPostSIR.com



# PARADISE ISLAND, BAHAMAS

Paradise Found is more than just a home; it is a lifestyle. 200' of beachfront 2.41 acres. 5,000 sf main house plus two - 2 BR guest cottages, staff accommodation and a large dock on the harbour side. Price upon request. Ridley.Carroll@SothebysRealty.com

Damianos Sotheby's International Realty +1 242.424.5801 | SIRbahamas.com



LOS OSOS, CA
Overlooking Los Osos with Morro Rock and ocean views lies this 2 BR, 3 bath home plus detached 1 BR, 1 bath guest quarters. Patio areas perfect for entertaining! Ocean, beach and Montana De Oro State Park nearby! \$1,395,000. Linda. Wilson@SothebysRealty.com

Wilson & Co. Sotheby's International Realty +1 805.543.7727 | WilsonandCoSIR.com



# ISLAMORADA, FL

Exquisite home on 1.53 acres of mature tropical foliage with rare sandy beach, long dock, gated entry, and beachfront pool and spa. Featuring 3 BR, 3 baths, wraparound porches and breathtaking ocean views. \$3,500,000. Cheri.Tindall@sothebysrealty.com

Ocean Sotheby's International Realty +1 305.712.8888 | OceanSIR.com



### KEY LARGO, FL

Amazing ocean front home in the exclusive community of Ocean Reef. Breathtaking tropical paradise in a lush and private setting with 3 lagoon pools cascading through the terrace. Offering 4 BR, 5.5 baths, fabulous ocean vistas, and 45' protected dockage \$5,500,000. Russell.Post@sothebysrealty.com

Russell Post Sotheby's International Realty +1 305.367.2027 | RussellPostSIR.com



# WEST VANCOUVER, BC, CANADA

Private waterfront oasis, \$2 million CAD in renovations, 5,600 sf. 4 fireplaces, original millwork, ocean decks, chef's kitchen, 4 BR with ensuites. 10 minutes from Lions Gate Bridge. \$4,280,000 CAD. Joanne Renfer. jrenfer@sothebysrealty.ca

Sotheby's International Realty Canada +1 604.836.5412 | sothebysrealty.ca



**MALIBU, CA**Prime La Costa beach home beautifully updated with remarkable detail. Gated garden entrance leads to warm, contemporary interior, floor-to-ceiling windows. Gourmet kitchen with center island flows to living areas, easily entertain on the ocean. \$9,900,000. Leslie Kavanaugh. leslie.kavanaugh@sothebyshomes.com

Sotheby's International Realty Beverly Hills Brokerage +1 310.860.4516 | sothebyshomes.com



# ISLAMORADA, FL

Beachfront bungalow with unending ocean views, 4 BR, 4 baths, wood beam ceilings, terrazzo floors, and spacious kitchen. Situated on a rare sandy beach in the Florida Keys complete with 47' of dockage. \$1,895,000. Cheri.Tindall@sothebysrealty.com

Ocean Sotheby's International Realty +1 305.712.8888 | OceanSIR.com



## NOKOMIS, FL

Stunning bayfront residence masterfully designed and exquisitely finished showcasing incredible bay views, pool with spa and grotto, game room, boat dock with lift and generator. \$2,495,000. Joel Schemmel. joel.schemmel@sothebysrealty.com

Premier Sotheby's International Realty +1 941.587.4894 | PremierSIR.com

#### UNIQUE IMPRESSIONS WORLDWIDE

SIR.COM



#### **PUMPKIN KEY, FL**Private island 1,000' from shore of the Ocean Reef community.

Self-sufficient with water and electric in place from shore to 12 large bay front lots. Currently featuring 1 main home, 2 caretaker's cottages and 20-slip marina. \$110,000,000. Russell.Post@sothebysrealty.com

Russell Post Sotheby's International Realty +1 305.367.2027 | RussellPostSIR.com



#### GLOUCESTER, MA

Nestled into a European-inspired cobblestone courtyard, on an exclusive peninsula in Gloucester Harbor, is this stately oceanfront home. Constructed by the famous Hammond family, with the finest materials and attention to detail. 3 BR, 3 baths, 3,205 sf. \$1,690,000. Tom Kennedy and Erin Incollingo. Gibson Sotheby's International Realty

+1 617.947.9201 / 617.360.1391 | 65dolliver.com



#### SOUTH PORTLAND, ME

Oceanfront. Overlooking the Portland Ship Channel. Turn of the century Shingle-style home. Fabulous layout and magnificent views. Hand crafted details, built-ins, arched doorways, beautiful fireplaces, wood floors and private beach. \$2,700,000. Sandra Wendland.

Legacy Properties Sotheby's International Realty +1 207.233.7788 | legacysir.com



#### SOUTHAMPTON, NY

Hilltop estate on 3 private acres with water views & sunsets. 7 BR, minutes to ocean, bay beaches, villages of Southampton, Sag Harbor & Bridgehampton. Pool, 2 car garage, room for tennis. WEB: 0037627. \$3,995,000. Jamie-Lynn Cornell & John Capano.

Sotheby's International Realty

Bridgehampton Brokerage +1 631.613.7342 / 7337 | woodlandfarmestate.com



#### CAPE COD, MA

Rare Brewster beachfront compound on Cape Cod Bay. Splendidly sited to maximize sweeping water views. Sprawling main house offers open floor plan for easy entertaining. Adjoining free-standing guest quarters. \$3,700,000. Hardman/Liberles.

oldCape Sotheby's International Realty +1 508.341.6514 | oldCape.com



#### BREMEN, ME

Sited on 35 acres. Spectacular 6,500 sf home has 1,200' of frontage on Broad Cove. The floor plan affords intimacy as well as spacious areas for entertaining. Moor your boat, dig some clams, swim, or stroll the shore. \$1,625,000. Charlene Hamiwka.

Legacy Properties Sotheby's International Realty +1 207.671.0085 | legacysir.com



AMAGANSETT, NY Modern green home in the heart of the Amagansett Lanes. 7,500 sf, 6 BR, 6 baths, detached 2-car garage, heated freshwater pool, pool house, powered by geothermal heating and cooling. \$5,950,000. Rylan Jacka and Melissa Green.

Sotheby's International Realty East Hampton/Bridgehampton Brokerages +1 631.907.8475/613.7333 | sothebyshomes.com



#### NEWPORT, RI

Sun-filled and private dramatic contemporary off Ocean Drive with panoramic ocean views and beach rights. Clean lines, lofted ceilings, and recent addition including new baths, 3-car garage and elevator. Being sold completely furnished. \$2,750,000.

Gustave White Sotheby's International Realty +1 401.849.3000 | gustavewhite.com



**DUXBURY, MA**Waterfront 4 BR, 4,500 sf home on lush 2 acre setting. 260' of sandy beach ownership on desirable Standish Shore. Walls of glass, waterside decks, tennis court, in-ground pool, tranquil pond. Private 2nd floor wing; 1st floor master. \$3,200,000

Macdonald & Wood Sotheby's International Realty +1 866.934.2004 | macdonaldwoodsir.com



#### CASTINE, ME

Sea breezes and panoramic water views from this exquisite, 5 BR, 4.5 bath oceanfront residence, located on charming Perkins Street. Artistic design, quality craftsmanship, beautiful gardens, 2 decks, 3 fireplaces, gourmet kitchen and private guest apartment. \$1,795,0000. Janet Moore.

Legacy Properties Sotheby's International Realty +1 207.266.0441 | legacysir.com



#### SOUTHAMPTON, NY

New modern luxury in a premier village location. 5 BR, 5 full and 3 half bath home designed and built to the highest level by Sound Beach Partners. Heated gunite pool, striking pool house and garage. WEB: 0037607. \$4,950,000. Sharon Stern.

Sotheby's International Realty Bridgehampton Brokerage +1 631.613.7330 | soundbeachpartners69leos.com



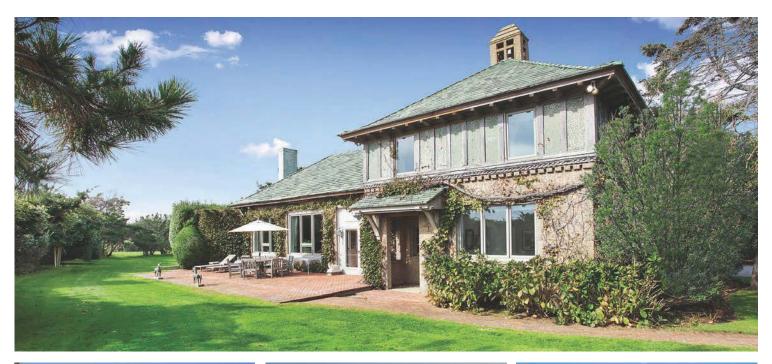
#### SULLIVANS ISLAND, SC

Beautiful beach front home with multiple master suites, gourmet kitchen, elevator, and panoramic views. Unique design and construction with consummate attention to detail. Large in-ground pool with travertine deck. \$3,499,000. Ralph Mellard.

Daniel Ravenel Sotheby's International Realty +1843.723.7150 | DanielRavenelSIR.com

# Sotheby's

INTERNATIONAL REALTY









FIRST TIME OFFERING, OCEANFRONT ON GIN LANE, SOUTHAMPTON VILLAGE, NY | \$39,500,000 | Web ID: 0037630 Located in the best part of coveted Gin Lane this world class oceanfront property, comprised of 2.7+/- acres is listed for sale for the first time. Exuding charm and old school elegance the home offers 4 bedrooms, 3 bathrooms, stone terraces sitting behind the dune with spectacular ocean views from master bedroom. The meticulously maintained park-like grounds with its mature specimen trees offer beauty and tranquility. There is a north/south tennis court, elegant oversized swimming pool surrounded by stone statuary and enchanting oceanside gazebo, all creating a magical setting. A rare and exceptional opportunity to own this one of a kind oceanfront estate, in the very best location the Hamptons has to offer.



**Beate V. Moore**Senior Global Real Estate Advisor | Associate Broker 516 527 7868 | beate.moore@sothebyshomes.com

BRIDGEHAMPTON BROKERAGE | +1 631 537 6000 2446 Main Street | Bridgehampton, NY 11932

sothebyshomes.com/hamptons



# THE SWEDISH TOUCH

INTERIOR DESIGNER SOFIA JOELSSON LOOKS TO HER SCANDINAVIAN HERITAGE FOR INSPIRATION

words by Mary Grauerholz

candinavian textile designs are famously lush creations, with gorgeous prints and texturerich weaves. In the cold northern climate, children grow up surrounded by culturally inspired fabrics and other textiles, often created by hand.

So it's somewhat surprising to learn that Sofi Joelsson, who was born and raised in a small village in Sweden and has put down roots in Miami, didn't attend school for interior design.

"Swedish people are extremely creative," Joelsson says. "I didn't even know that interior design could be a profession. Everyone in Sweden has the 'do it yourself' idea and I was no different."

Today Joelsson, a member of the American Society of Interior Designers, has cut a successful swath for herself in the world of interior design as the founder and creative director of SoJo Design in Miami.

In her 14-year-old business, Joelsson, a former Miss Sweden, presides over an elite clientele, designing the interiors of homes and commercial properties in Miami, Manhattan, Monte Carlo and Dallas, among other locations.



Operating from an office on Ocean Drive in South Beach, Miami, Joelsson has also been scouting out a local warehouse, which she plans to convert into a showroom featuring accessories, furniture and a new textile line of pillows stamped with Joelsson's design signature.

Her interiors are stunningly simple - no clutter, dark corners or complications – allowing the environments to establish a natural backdrop for her texture-rich presentations. "I never feel like I'm going to work,"

Swedish style Sofia Joelsson the founder and creator of Sojo Design in Miami, embodies a cool Scandinavian design style.

Joelsson says. "I love to share that with my clients."

One of Joelsson's latest projects is Apogee 1403, a glamorous penthouse in Miami with a contemporary and monochromatic design that is offset with lightwashed walls and artful pieces.

With the ocean in view and the Floridian sunlight flooding into the rooms, Joelsson's thoughtfully curated spaces make a confident and eye-catching statement

"The light in Miami is spectacula," she says. "I really study the light. It's a major inspiration in every room I design, the different times of day and angles, and how the light washes into the room."

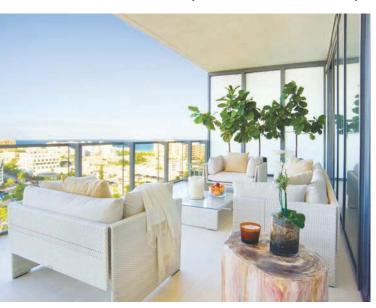
A specially created rug in Apogee 1403's master bedroom, with a suggestion of an African tribal print, draws the eye with its lustrous sheen. In another bedroom, a whimsical wallpaper print that Joelsson describes as "a modern version of jellyfish, subtly references the penthouse's ocean environment.

A trio of small sculptures, each a shield of armor fashioned from the human form, projects a multidimensional presence. "They cast a beautiful shadow in th direction of the art light we added above," Joelsson says.

The owners of Apogee 1403, a prominent Scandinavian family, love the setting, Joelsson says. And who wouldn't? Positioned on a tip of land overlooking Fisher Island, the penthouse delivers spectacular views of downtown Miami and a broad expanse of ocean.

"Scandinavians are usually a bit more modest in regard to interior design," Joelsson says. "I really focused here on the materials, like the onyx in the kitchen island."

The constant presence of water is a focal point. " ou have to be conscious of your environment," Joelsson says.







"I always take that into consideration when I'm designing."

As a girl, Joelsson wanted to be an actress and eventually modeled successfully and appeared in commercials.

People often asked about her personal and home design style - prompting her to think deeply about what she calls her "sensibility" - and SoJo Design was born.

Joelsson and her work have since appeared on the covers of upscale lifestyle magazines such as Luxury Condo Living and Indulge. She also is the curator of Cudesso, the Curated Designer Sourcebook.

As the company's sole buyer, she attends leading trade shows and collects her personal favorites, which are offered for sale online.

"It is affordable luxury, so people feel they have access to a known designer who has done high-end products, but they can actually get the look they want

without hiring a professional designer," she says.

THE DETAILS For more information on Sofia Joelsson, visi sojodesign.com.

Joelsson revels in the design options available today. "We have so many different choices," she says. "If you go to Pinterest and other sites, you can really envision your look,

your finished product. It's something we haven't had before. I think it's beautiful when you can share your design with the world." OlH

Inside and out Joelsson's work on the Apogee 1403 penthouse in Miami reflect her passion for Florida's unique natural light.





# **SILVER LININGS**

A SUCCESSFUL JEWELRY DESIGNER RETURNS TO HIS ROOTS CREATING STRIKING INTERIORS

words by Karina Timmel

ichael Dawkins was interested in design as far back as he can recall. Now an acclaimed designer with his own interiors firm, Michael Dawkins Home, he started re-upholstering pieces of furniture while in middle school without any formal training.

"I remember getting an old wingback chair, ripping it apart and re-upholstering it in black. I thought it was so cool," Dawkins says of his first design creation inside hi parents' garage in Grosse Pointe, Mich.

Dawkins studied industrial design and architecture at the College for Creative Studies in Detroit before moving to New York and launching his eponymous design firm

Then his business took an unexpected turn. "I was jus

getting started on client projects, and simultaneously developing sculptural art pieces in silver and bronze that turned into jewelry pieces," he says. "Barneys picked up the collection, and suddenly my interiors business was usurped by a new career as jewelry designer."

His Michael Dawkins jewelry collection grew to a global level, selling from North America to Japan, and when QVC approached him for a partnership, he put his interiors company on hold.

When Dawkins does something, however, he always sees it through. In 2010, he decided it was time to return to his roots – interiors – and opened his first Michae Dawkins showroom in the Miami Design District.

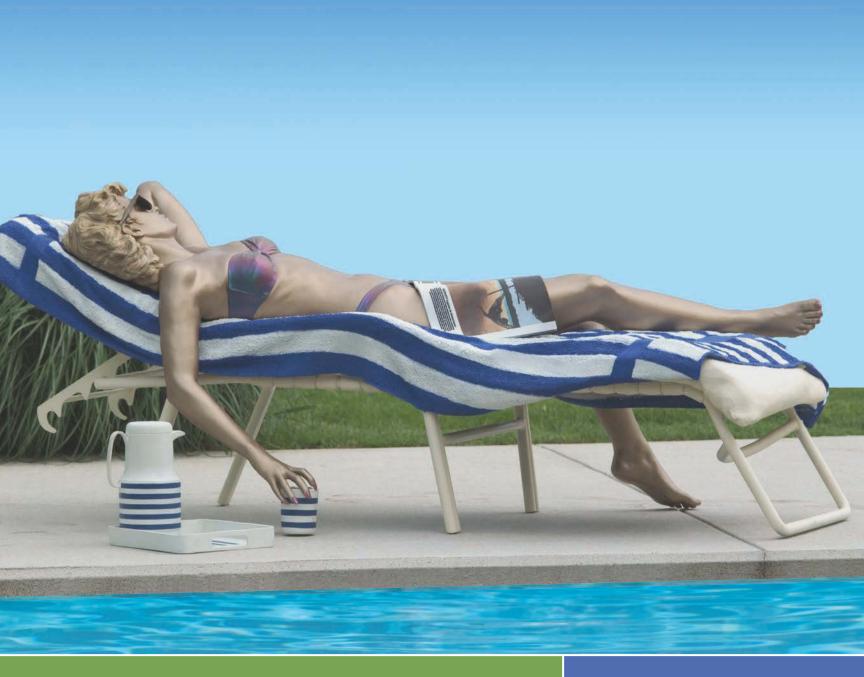
"I came down here one winter from New York, got a tan, and saw that there was a missing link with taste levels – everyone was still doing high-gloss white everything down here."

Dawkins took a more intellectual approach, fusing genres, styles and textures to offer a progressive yet timeless design aesthetic. "Our showroom has since found great success," he adds.

Calm sanctuary
The ambience in
Michael Dawkins'
private residence
in Miami is calm
and serene in a
monochromatic
color palette.

# **SEWARD JOHNSON**

bronze sculpture



# POWER OF SUGGESTION

by Seward Johnson

Limited Edition, Lifesized





#### THE SCULPTURE FOUNDATION

2525 Michigan Ave. A6 Santa Monica, CA 90404 Tel: 310 264 2400 Fax: 310 264 2403 www.sculpturefoundation.org info@sculpturefoundation.org www.sewardjohnson.com

© 1993 The Sculpture Foundation Inc.

View the collection online, or call us for a catalogue

So much so that only three years later, he opened his second showroom in New York City's Design District. Both are home to his private label furniture, accessories, art, case goods, carpets, lighting and upholstery, as well as a vintage and outdoors collection.

"Usually showrooms are often very rigid, in one style, and maybe you'll discover a couple of pieces. I like my showrooms to have curated scenes with everything you need - accessories, artwork, furniture - in one place," Dawkins explains of the spaces.

The Miami location has won Best Showroom by th American Society of Interior Designers, and Dawkins is also up for Best Interior Design and Best of Year awards for 2014 (results still pending at press time).

Today, he splits his time between the two locales with private residences in South Beach and Midtown Manhattan. And while the showrooms work hand-in-

hand with the design trade, Dawkins also has a private clientele in the fashion and luxury goods worlds.

When asked to describe his design aesthetic, he savs: "I think it's modern in the sense that it's minimal and restrained but it's not a cold modern, not slick or icy."

His top tip is to include something "solid and grounded" in each room of



The home front Designer Michael Dawkins blends contemporary and classic aesthetics into his beautiful home in Miami.



a home. He's particularly fond of his chic Fabianne dining chair as an example.

"This particular chair feels solid all the way to the floor," he says. "I hate a lot of legs, like when you go into a room and all of the furniture has spindly legs and nothing feels grounded. It gives me anxiety and looks messy."

His style is also eclectic, combining pieces from different periods and mixing them. "I don't like bold patterns or colors," he adds. "To me, it's really important that your home environment is a space to feel calm in. I like to feel Zen-ed out when I'm at home. Jarring motion and color make me tense."

The scene in his own Miami residence is serene an calm in a neutral, monochromatic palette. The lines ar minimal, and the spaces feel both modern and classic.

An avid art collector, Dawkins' walls are decorated with his personal collection of paintings and photographs

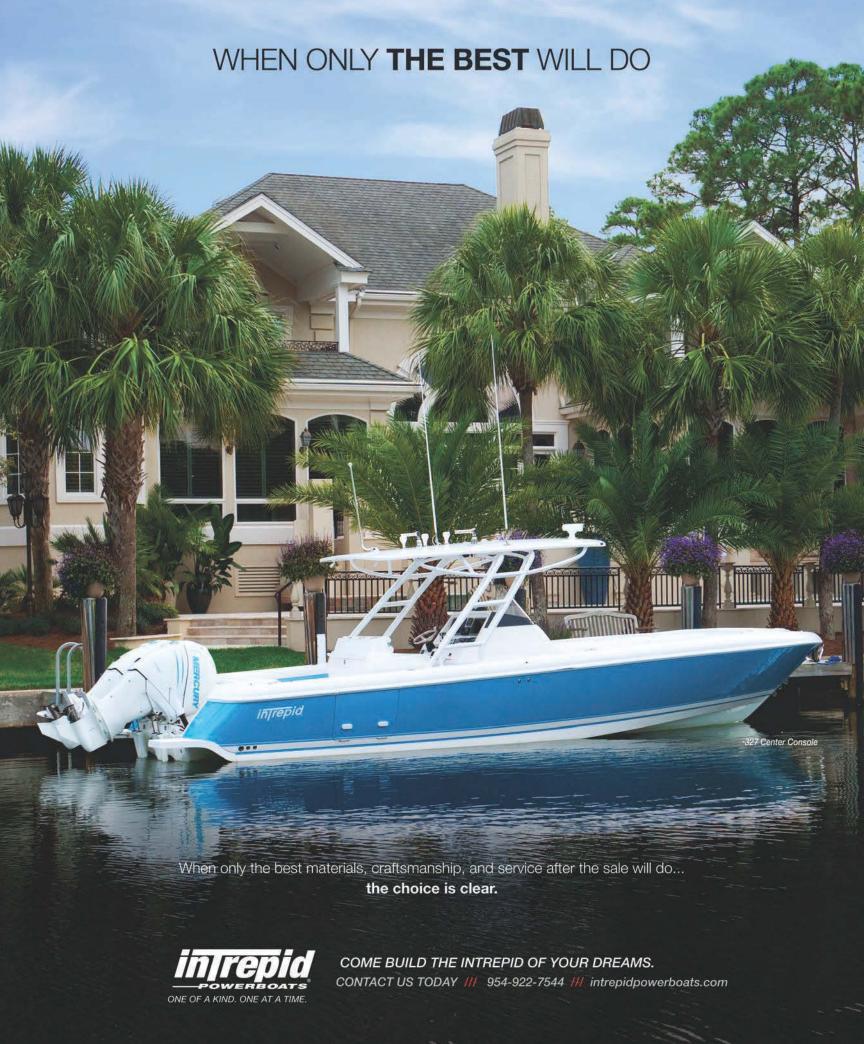
#### THE DETAILS

For more information on Michael Dawkins Home, visit michaeldawkinshome.com.

from artists such as Helmut Newton, Herb Ritts, Richard Giglio, John La Huis, and Robert Motherwell, which he finds at Sotheby's and Christie's auctions.

His design services also extend to building homes

and creating landscapes. "I take a home project from beginning to end," he says. "I even light the candles and pop the champagne." OIH







square feet and seven bedrooms, the home was palatial but devoid of personality.

"My clients love Italy and all things Italian, and they felt the home was too modern," Markatos Lowe says. "It didn't have enough detail. The idea was to turn it int something that felt very old."

Antique terracotta pavers, original wood beams, hand-painted stencils, wonderful old carpets and

> wrought iron details "gave the rooms a heft and patina," she says. "We furnished the rooms with antique pieces as well as custom-made pieces that were antique-inspired."

The result, she says, i "weathered and worn but elegant," and exactly what the clients - a young couple - had in mind.

In fact the owners were so delighted with the results they continued to call on Markatos Lowe's design services over the ensuing decade. She worked on the home in stages - living

# A DECADE OF DESIGN

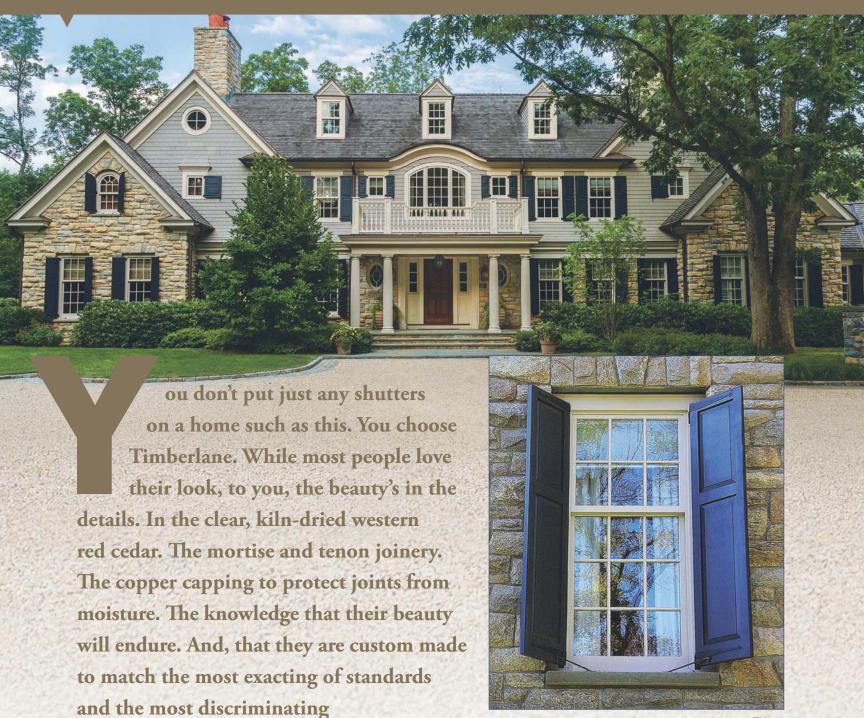
A RESIDENCE IN SANTA MONICA IS 10 YEARS IN THE MAKING FOR CHRISTINE MARKATOS LOWE

words by Maryann Hammers

hen Christine Markatos Lowe founded her own residential design studio 10 years ago, she did not anticipate that she would still be working with one of her original clients a decade later.

Among her initial projects was a large - but somewhat lackluster - residence in the oceanfront city of Santa Monica in Southern California. With 17,000





Available in Maintenance-Free Endurian<sup>TM</sup> and Premium Wood

The FINEST SHUTTERS ever made.

MBERLAN

of tastes.

## **WWW.FINESHUTTERS.COM/OCEANMAG**

Timberlane, Inc. • 150 Domorah Drive • Montgomeryville, PA 18936 • 800 250 2221







room and dining room; entry and stairway; master and guest bedrooms.

"The home and my clients family have evolved over time," Markatos Lowe says. "Since I started working on this project, their three children were born and are now in elementary school."

Like many SoCal communities, Santa Monica is known for being beachside casual with its fair share of quirkiness. But it's also a highly upscale area, and this home - with its custom design, antique furnishings, and formal flair - reflects the neighborhoo s exclusivity.

"The clients and I both 1 ve wallpaper," Markatos Lowe says, "so we used Italian, hand-printed wall coverings to transform the vibe of the rooms."

She also designed the home with the owners' use in mind. "They I ve to entertain," she adds. "I created multiple seating areas in the living room, perfect for a large, or more intimate, event."

The kitchen is white, bright and classic. "But its also functional with two islands and a big pot rack," Markatos Lowe notes. "The husband cooks and he enj ys his kitchen."

And now the owners, she says, are "filling the hom with their collections of art and objects they love."

The designer is most proud of the way the home flo from room to room with "little surprises" interspersed. The Moroccan powder room is a perfect example

"It's a fantasy bathroom," she says. "We found a great Syrian mirror and 19th century French fixtures, and w used patterned Moroccan tiles made in Marrakesh. It's a fun thing to do in a powder room off the main entry."

Though the color palette shifts rom room to room,

the home has a pleasant consistency. "Certain colors in shades of blue and green, which are my clients' favorite colors, run through the house and transition between spaces, so everything is integrated," Markatos Lowe says.

Before launching her own company, Markatos Lowe accumulated 12 years of experience working under renowned architects and interior designers in Los Angeles, New York and San Francisco, after earning a Master of Fine Arts degree.

The designer says her core strength is her ability t visualize. "I can walk into a house and see what to do," she says. "Thanks to my a t background, I can see things in a different way to create something new and unique and specific to the client.

She notes that this home is more formal than her usual projects, which are mostly in the Santa Monica area. "My designs are typically more relaxed," she says. "The ocean lifestyle calls for that.

Markatos Lowe shies away from "overly decorated" rooms and is partial to geometric patterns and lots of color. "I'm definitely not a 'neutral' designer," she says,

THE DETAILS For more information on Christine Markatos Lowe. visit markatosdesign.com. while adding she doesn't want to be pigeonholed.

"I do beach houses, formal residences and everything in between, modern to traditional," she says. "I pride myself on

having a large aesthetic and knowledge base. I would hate to be known for a particular look. I can't imagine anything more boring." OlH

#### Stage by stage

Designer Markatos Lowe worked on the home in stages over 10 years, but kept a stylish consistency through the rooms.

# Caron's Beach House





Need an escape to the shore? Add a fresh pop of color to your coastal home with our incredible collection of pillows for beach dreamers! Visit us for inspiration for your lifestyle beside the sea every day of the year! Extensive collection of coastal home decorating accents; pillows, area rugs, wall art, tabletop and so much more.

We invite you to shop with our exclusive Free Shipping Code – Starfish1





# **TROY STORY**

SELF-TAUGHT DESIGNER TROY DEAN IPPOLITO SPECIALIZES IN LUXE CUSTOM OCEAN HOMES

words by Nanci Theoret

sk Troy Dean Ippolito about his personal design aesthetic and he'll tell you he leans towards modern and contemporary, but he doesn't have a signature style.

For Ippolito, CEO and creative director of Troy Dean Interiors – located in Hallandale Beach, Fla., just north of Miami – it's more about the mood an interior conveys, the wholeness of an ocean home and not its individual components, and the purity of architectural vernacular.

"People walk into our work and they just know it's something special, an experience they've never had before," he says. "Our clients know we will elevate and define their lifestyle with timeless design.

An architectural engineer and contractor with a background in real estate development and custom home design, Ippolito's goal – whether it's for his celebrity clientele or a model home – is to create an ineffable experience, a melding of architecture, building and design with no telltale signs of where one begins and the other ends.

His parent company Trend Design + Build offers a full range of develop, build and design services plus an in-house cabinetry and millwork shop, and a successful



partnership with Arthur Collection, a made-to-order boutique furniture manufacturer.

Ippolito, a self-taught designer, specializes in luxury custom homes, many of them along South Florida's coast.

He designed the 5,500-square-foot condominium model in the new high-rise Regalia tower, capturing the spectacular views of surrounding Sunny Isles Beach, Fla., forgoing window treatments and selecting low-profil Arthur Collection furniture.

Interior design, Ippolito decided, doesn't compete with the 360-degree views from the aerie that occupies the entire 24th floor of the ocean ront tower.

#### To see the sea

The views from this Sunny Isles Beach condominium led interior designer Troy Dean Ippolito to use low-profil furniture and forgo window treatments.



# MICHELANGELO DESIGNS

The Designer's Source for Fine Italian Furniture since 1985













#### THREE CENTURIES OF ITALIAN FURNITURE UNDER ONE ROOF

2 MAIN AVENUE, PASSAIC, NJ 07055 973.779.3200 BY APPOINTMENT

WWW.MICHELANGELODESIGNS.COM



















#### Living by Design | TROY DEAN IPPOLITO

The model layers textures and contrasts light an dark, creating a dramatic but welcoming ambience that departs from the many shades of white that Miami is slow to abandon.

True to Ippolito's less-is-more philosophy, the apartment is sleek and minimalistic in its use of materials and palette. Custom-designed millwork interjects architectural elements on main walls, getting the bronze treatment on one. Furniture throughout the apartment is upholstered in light fabrics juxtaposed by dark wood tables and area rugs.

"We keep the number of products to a minimum, and stick to one color of woodwork throughout," he says. "Thats what the modern design mentality is all about.

"If we interlace exotic marbles with woodwork, we're going to integrate them consistently throughout for continuity. It's a form of restrained design, a controlled environment with architectural elements, not something that's been decorated."

A Troy Dean-designed home often includes elements of surprise. Door and drawer pulls in the Regalia model's kitchen provide the only indication of cabinetry, paneled walls open into adjoining spaces or hide audio-visual equipment, and chairs circling the glass dining room table are accented with belted backs.

Ippolito was born into the home design business, the son of a successful custom builder. It was always a given he would follow in his father's footsteps.

"I have a very strong Italian father," he says with a chuckle. "I didn't play a whole lot of sports; instead I'd be pouring concrete or bulldozing a site. I always liked the feeling of accomplishment in building a house. You start with nothing and end up with something beautiful."

Ippolito attended the University of Miami on an academic scholarship and was one of only 11 engineering

graduates from the 128 students that began in the major as freshmen. During college he earned his contractor's license and had completed 300 private homes in partnership with his father before he graduated.

Although Ippolito enjoyed success early in his career, he says there was always a nagging void. He was just too busy to explore it until the

real estate downturn gave him time to ponder while building his own coastal home.

"I had all this experience developing and building but I needed more," he recalls. "Sometimes there's a disconnect between developer, builder and interior designer, and good ideas get lost in translation."

It was the artist's eye that was lacking, the ability to express creativity through interior design. He immersed himself in the design world, paging through magazines while designing his home. Ippolito founded Troy Dean Interiors in 2006, bringing it under the umbrella of

THE DETAILS

For more information on Troy Dean Interiors, visit *troydeaninteriors.com*.

Trend Design + Build. "Thats where I

separated myself from the past," he says. "We are a turnkey company that creates custom homes and condos and

has the finest designers an one could ask for. We deliver a passionate experience into every home and the exact lifestyle our clients want." **OIH** 

Dean of design Troy Dean Ippolito, above, was born into the design business as the son of a custom home builder.





WHO! AS SHEVESOTO







# **WOLF TRACKS**

TRAVEL PROVIDES ESSENTIAL INSPIRATION FOR ACCLAIMED INTERIOR DESIGNER VICENTE WOLF

words by Mary Grauerholz

t the age of 15, Vicente Wolf's inner voice and drive to succeed led him from his childhood home in Cuba to Miami, accompanied only by his young cousin. From Miami, he followed his heart to New York City, where one of his first jobs wa sweeping floors at the Decoration and Design Building

Through boundless creativity and pluck, Wolf landed in his current lofty perch as the founder and principle of Vicente Wolf Associates in New York City, one of the most respected interior design firms in America.

That same passion to follow horizons - guide steadily by his trusty inner voice - has led the multiaward-winning designer to countless locales, and his typical travel schedule reads like a world atlas.

"I travel all over the world, buying things that appeal to me," says Wolf, who has established a global brand



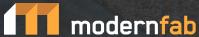
**Very Vicente** A private home in Malibu exudes the signature style of Vicente Wolf, one of America's top interior designers.



from his worldly experiences, which most recently have included Iran, Israel, Tanzania and India.

Much of what he discovers on his travels - unique art, textiles, furniture and upholstery - are sold in his light-filled loft showroom, VW Home, located on West 39th Street, along with other custom designed pieces.





Wolf's travels reflect his personal sensibilit, with his design work anchored to his global vision. He and his staff of 14 handpick many of the furnishings found in the upscale homes and commercial interiors he has created in America and around the world.

"We blend periods and cultures, and create environments that are relaxed but still elegant," Wolf says.

His interiors are discerning settings which, despite the luxe look, exude a pleasing breeziness. "I see our looks as couture, not ready to wear," Wolf says. "Sixty percent of our furniture is custom designed by us."

Recognitions for Wolf's work abound. *Architectural Digest* has included him in its annual AD100 list of top interior designers. *Metropolitan Home* bestowed a similar honor in its Design 100, and *House Beautiful* named him one of the 10 most influential designers in the Unite States, among many other accolades.

Wolf created the "Latitude" crystal collection for Baccarat, the only American interior designer tapped by the 250-year-old iconic French company to contribute to its design collections.

He also holds an Honorary Doctorate from Boston Architectural College.

Among the books Wolf has authored are "Lifting the Curtain on Design" and "Learning to See: Bringing the World Around You into Your Home."

While Wolf is not a follower of design rules, he is a big proponent of fresh paint and believes a wash of new color can create an elemental change.

"White is the best," Wolf says. "It sets off everything very well."

His love of white speaks to Wolf's message of simplicity in interior design. By allowing what he calls "the genuine core" of each individual piece to shine, he maintains the overall ambience of a space will be beautiful, comforting, and inspiring.

Wolf expressed his innate sensibility through a color collection he personally devised for Pittsburgh Paints that reflects his fa orite shades from his travels and design inspirations. Not surprisingly, one of the colors is Vicente Wolf Pure White.

Of all the movers and shakers Wolf has worked

#### THE DETAILS

For more information on Vicente Wolf, visit vicentewolf.com.

with, perhaps one of his best-known clients was the renowned photographer Richard Avedon, who hired Wolf three decades ago to work on his home's interior.

The relationship began lifelong love of photography for Wolf, and today he has collected more than a thousand prints.

Each of Wolf's private spaces - his Manhattan





apartment; Montauk, Long Island, hideaway; and New York City office – are filled with color and black-and-whi photographs to suit the setting's character and ambience.

Water scenes in his Montauk home, classics for his apartment, and avant-garde images for his city offic and VW Home showroom are all carefully curated and displayed to maximum effect.

Arranged in artful collections, the photographs have the same simplicity that is woven throughout his interiors. Photography, he says, speaks to him as little else does. "I like the immediacy of it," Wolf says. "I like the sense that it's your vision." **OIH** 

Wolf at the door Vicente Wolf takes inspiration from his international travels for his discerning home interiors.





# **COASTING ALONG**

SUSAN WINCHESTER DABNEY FUSES LAND AND SEA IN HER OCEAN HOME AND YACHT DESIGNS

words by Alexandra Pecci

usan Winchester Dabney has had a passion for interior design, spatial planning, and the art of furniture layout for a long time. How long? Since childhood, she says.

"My parents would go out for dinner, and I would rearrange the living room while they were gone," Dabney recalls. "It was fun and challenging to see how many different ways I could set up a room."

If Dabney's burgeoning skills were even a fraction as good as they are now, her parents must have found it a treat to walk into their continually re-imagined living room after dinner dates.

Today, Dabney still takes pleasure in creating beautiful spaces where people can live and relax. She helms SWD Style, based in Sarasota, Fla., specializing in luxury decor for homes and yachts, and is an allied member of the American Society of Interior Designers, as well as a member of the Marine Industry Association of South Florida.

Whether she's designing for the ocean or land, Dabney says her design aesthetic is more about evoking a feeling than having a signature look.

Through her work, she aims to inspire "a feeling of balance, calm and welcoming" in her clients' spaces, acting as a guide through the design process, and creating interiors that are her interpretation of what clients want for their homes or yachts.

"When they want to bring something into the design, I am

upfront and honest about whether it will fit into the design," she says. "I'm also their liaison to the design world, showing them the latest in 'new classics,' textiles, and color. Whether starting new, or incorporating family heirlooms, I have an excellent sense for space planning, design layout, color and textural layering."



Style signature
Susan Winchester
Dabney, above,
delivered a stylish
contemporary look
with mid-century
furniture to this
Sarasota, Fla.,
residence, top.







# JKS INTERIOR DESIGNS

RESIDENTIAL DESIGN · YACHT DESIGN
COMMERCIAL DESIGN

JKS Interior Design has successfully designed a wide range of exciting projects throughout the US - Florida, New York, Chicago and Dallas-Fort Worth.

757 SE 17TH STREET, SUITE 129 FORT LAUDERDALE, FLORIDA 33316 954.295.5709 WWW.JKSINTERIORDESIGNS.COM











One thing Dabney will show her clients this spring and summer is color, and lots of it, whether it's rich, deep jewel tones, pastels, or simply bright pops of color. She's palpably excited about the idea of incorporating vibrant colors in her designs, and hopes her color-shy clients will be, too.

"Be brave and embrace it," she says. "Mixing colors in unexpected ways can really bring things alive. The key i using the right amount of color, and a designer who is not afraid of color and knows how to pull it together."

Pulling it all together applies not only to color, but other design elements as well. Chief among them are textiles, which Dabney is passionate about. She holds a Bachelor of Science in Textiles and Design from Michigan State University, and loves using a variety of textiles to create rich, textured, layered spaces.

"I have always loved beautiful fabrics," she says.
"I find it fascinating to learn how fibers are made into fabric, whether man-made or natural fibers. Modern technology is continually changing and perfecting fabrics to perform better than ever."

Dabney also believes that form and function are critical, whether she's designing for a home or a yacht. Fabrics must function properly and stand the test of time, as well as look beautiful, and that's especially true in seaside homes and on yachts, where harsh coastal elements can take a toll.

Also critical to the form and function of a space is its layout. "Regardless of the size of the space being designed, furniture needs to be scaled proportionately, and have the proper amount of open space for traffiflo," Dabney says.

When designing for coastal homes or luxury yachts, Dabney tries to evoke the sounds, scents and colors of the sea, sand and foliage in her interiors.

"I like to keep my designs calm and light, borrowing inspiration from nature," she says.

Dabney has done this with a favorite design element in her own home – a large, seashell-encrusted mirror that's at once natural and very elegant. It's a piece that's

evocative, bringing the sea into her home.

#### THE DETAILS

For more information on Susan Winchester Dabney, visit susanwinchesterdabney.com.

With coastal design, Dabney again stresses that the feeling of a space is crucial, too. "Thin about how the ocean makes you feel, whether

you are standing on shore or in a boat. It's a harmonious natural balance that affects your whole being," she says. "Your coastal home or boat should make you feel like that, it should be your ultimate sanctuary." OH





### A PEAK EXPERIENCE

JUST STEPS FROM LAKE ZURICH, A LUXURY HOTEL CELEBRATES A DECADE OF DESIGN

words by Andrew Conway

witzerland may be famous for its soaring mountains and superlative skiing, but another peak experience can be found just a stone's throw from the shores of beautiful Lake Zurich.

The citys only international five-star luxu y hotel, the stylish Park Hyatt Zurich is celebrating a decade of contemporary architecture, interior design and awardwinning hospitality since it opened to critical acclaim in the fall of 2004.

"Our aim is to take the hotel forward with exactly the same passion, innovative spirit and elegant style as we have for the last 10 years," says general manager Jan Peter van der Ree.

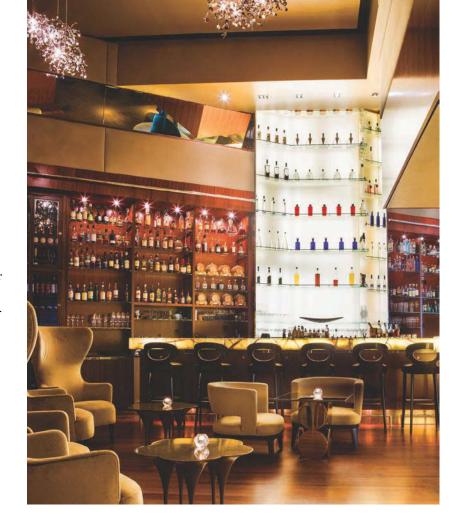
Designed by the renowned Zurich-based firm of Meil Peter Architekten, with understated yet stylish interiors by the global Hirsch Bedner Associates, the 142-room hotel is a subtle yet successful testament to Swiss innovation and creativity.

Art and nature are two central design themes with 91 pieces of modern art on view throughout the hotel, complemented by elements of forest greenery and an abundance of glass and natural light.

Nowhere is this more evident than in the hotel's main lobby where a vast mural by the late American artist Sol LeWitt, painted specifically for the f yer, is offset by a striking bamboo garden separating the reception from the sophisticated Lobby Lounge.

Park Hyatt Zurich's bold and vibrant restaurant,





Lady of the lake The ONYX bar at Park Hyatt Zurich, above, and quest rooms add allure and style to the lakeside hotel.

parkhuus, features a centerpiece show kitchen and two-story wine library, showcasing more than 3,000 fin wines, which is illuminated at night by an eye-catching Ingo Maurer chandelier.

Iridescent copper mesh panels separate parkhuus from the ultra-chic ONYX bar, where hand-blown Murano glass bottles catch the light from the glowing backlit bar top.

The "urban forest theme continues in the guest rooms and suites where the use of natural materials and textures, organic color palettes and a signature leaf motif create an aura of understated elegance.

Blending home comforts with smart technology, the rooms and suites feature oversized bathrooms with deep soaking baths, rain showers and sliding partitions to

integrate the two rooms.

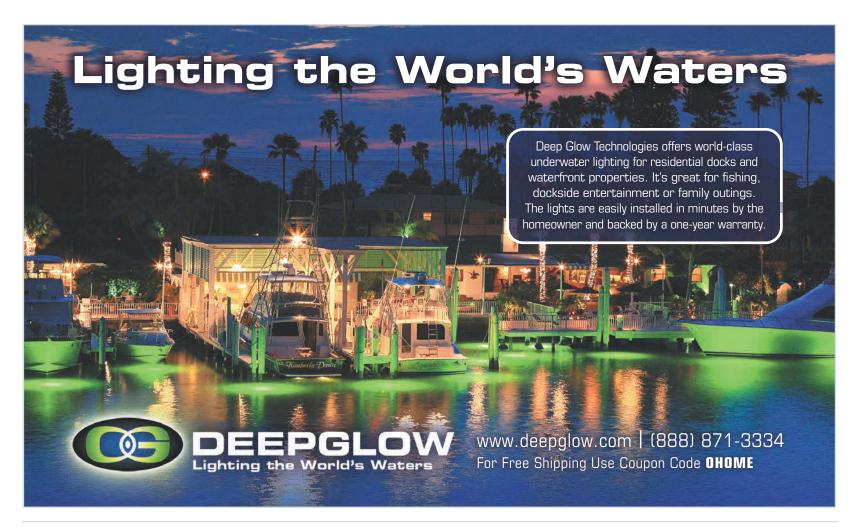
For more information on Park Hyatt Zurich, visit

THE DETAILS

zurich.park.hyatt.com.

Further pampering awaits in the Club Olympus Spa on the hotel's mezzanine level, offering health and beauty treatments, a sauna, steam rooms and a well-equipped gym.

Located at 21 Beethoven-Strasse, surrounded by the city's major financial houses and close to the boutique of Bahnhofstrasse, Lake Zurich and the beautiful Altstadt (Old Town), Park Hyatt Zurich is ideal for both corporate and leisure travelers. OlH





Ferrer & Associates take a special pride in quality workmanship and a sense of honor in satisfying their customers. A dedication to building a home that exceeds your expectations.

Ferrer & Associates of Florida, Inc. 102 NE 2nd Street, Suite 375, Boca Raton, FL. 33432 561-926-1998, www.ferrerassociates.com



# **LIVING ON** THE EDGE

DESIGN DISCOVERIES IN OCEAN HOME'S WORLD

words by Melissa C. Gillespie

WestEdge Design Fair features an exciting collection of leading and emerging domestic and international brands. Catering to consumers and the trade, the Santa Monica, Calif., event offers the best in contemporary home design. Here are some of our favorites from the 2014 showcase:

**Brown Jordan Outdoor Kitchens** displayed its new hardware line, American-Made Bronze Handles, featuring bronze and patina fixtures to complement the company's range of outdoor cabinetry. The new handles blen functionality and elements of nature, and come in unique shapes and designs portraying twigs, logs and bamboo shoots. brownjordanoutdoorkitchens.com.

A simple way to refresh any interior is with a new coat of paint, but we love the wonderful designs of Black **Crow Studios**, a custom wallpaper company that pushes the traditional idea of wallpaper into the realm of art. Choose from one of the collection's existing patterns or create a custom design exclusively for your ocean home. blackcrowstudios.com.

Also pushing the envelope in wallpaper is Caba Company with its distinctive Barkskin wall coverings, a hand-pounded natural bark material that adds texture and flair to any wall. A standout in the





Handle on nature Brown Jordan Outdoor Kitchens' American-Made Bronze Handles.

collection is the Spiderweb Woven line, stunningly beautiful and tactile. barkskin.com.

Aquaview pool enclosures

Who says appliances aren't exciting? The eve inventive Smeg showcased a colorful display of fun and trendsetting 50's Style retro refrigerators, available in 10 color tones from subtle cream to a vibrant green - a cool conversation piece in any ocean home. smegusa.com.

New this year, and a real standout, was the **BOTART International Barrel Art Exhibition** featuring 14 artists commissioned to create unique pieces of contemporary barrel art in their signature styles. The exhibits wil form part of the world's barrel art collection, currently comprising 90 painted barrels, commissioned by the 300-year-old Can Ribas Winery in Mallorca, Spain. Th result was a true feast for the eyes. botart.org.

Taking the design focus outside, two new outdoor living product lines inspired us at the Master Pools

**Guild** fall meeting:

**National Pool Tile and Oceanside** Glasstile have collaborated to create two striking new pool tiles. Th Aquascapes mosaic collection in beautiful blues encompasses two different finishes - iridescent an non-iridescent - to transform the glass tile into a work of art. Paired with Oceanscapes glass tile and its precise smooth-finish edges, they create th ideal combination for stylish pool installations. nptglasstile.com.

With this much attention to detail to your tile design, you don't want to obstruct its view. Aquaview caught our attention with its frameless glass enclosures - a modern alternative to wood, aluminum and mesh fencing - providing an uninterrupted panorama to pool and outdoor landscapes. aquaviewfencing.com. 0|H



Off the wall Above, Oceanscapes by National Pool Tile and Oceanside Glasstile. Left, the new Barkskin wall coverings by Caba Company.





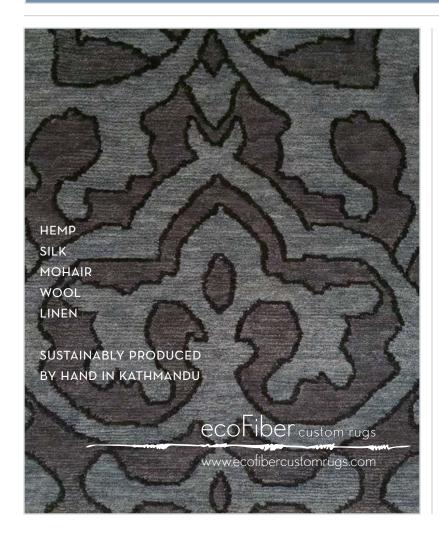
BARBARA FELDMAN CID ALLIED AIA

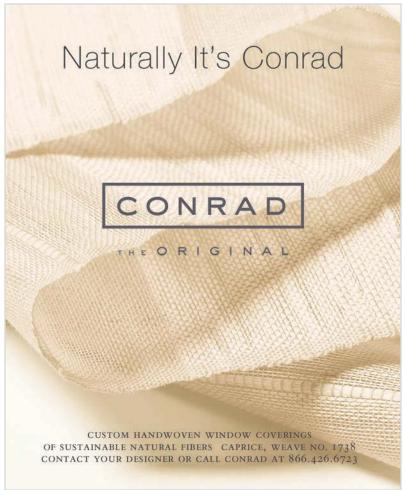
**AWARD WINNING INTERIORS** 

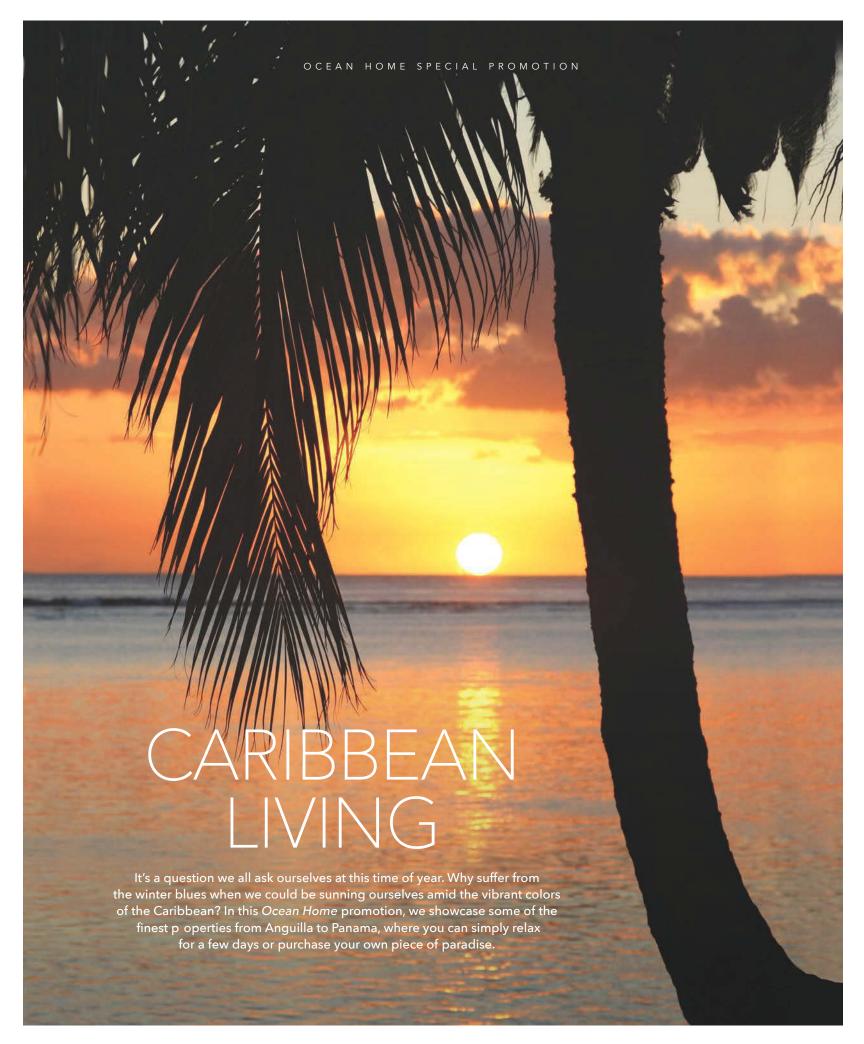
SPACE PLANNING INTERIOR DESIGN DECORATION RENOVATIONS STAGING

NEW YORK
THE HAMPTONS
LONG ISLAND

631-329-6722 www.BFDesignsInc.net BFDesigns@optonLine.net









#### PUNTACANA RESORT & CLUB



NESTLED on the Caribbean shores of The Dominican Republic, The Estates at Puntacana offers a relaxed, Eco-Chic way of life. Puntacana Resort & Club has worked meticulously for over 45 years to develop socially and environmentally responsible communities in harmony with the lush surroundings of the Dominican Republic. Come join neighbors like Mikhail Baryshnikov and Julio Iglesias as you Master-Plan your dream home or luxury apartment perched above the Caribbean Sea or overlooking scrupulously manicured golf courses designed by Tom Fazio and P.B. Dye. Arriving and departing owners are whisked through customs via VIP service at Punta Cana International Airport. This family oriented, low-density resort community has a variety of high quality activities to offer, from water sports to ecological adventures.

#### **ISLAND DREAM PROPERTIES**



ANGUILLA is the northernmost Leeward Island measuring 35 square miles with 13,500 people. It is casual and easy, a unique blend of high style and low-key elegance, and the best of the good life set to a slow and casual island tempo. Anguilla boasts 33 uncrowded white sand beaches leading to tempting crystal clear turquoise waters and spectacular coral reefs. This quiet luxury hideaway attracts the jet set crowd from visiting Hollywood stars to luxury yacht owners.

Jackie Pascher, owner of Island Dream Properties has resided on Anguilla for 22 years and is a top-selling agent on the island. Jackie will assist you through the buying process which typically takes 3 months from submitting the offer to closing. *islanddreamproperties.com*.





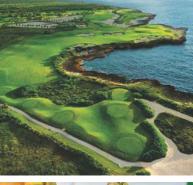


reservations@tiamoresorts.com Tel.: + (1) 786 374 2442

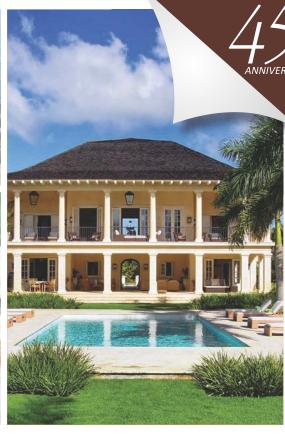
www.tiamoresorts.com















Nestled on the Caribbean shores of The Dominican Republic, The Estates At Puntacana offer a relaxed, Eco-Chic way of life. Puntacana Resort & Club has worked meticulously for 45 years to develop socially and environmentally responsible communities in harmony with the lush surroundings of the Dominican Republic. Come join neighbors like Oscar de la Renta and Julio Iglesias as you Master-Plan your dream home or luxury apartment perched above the Caribbean Sea or overlooking scrupulously manicured golf courses designed by Tom Fazio and P.B. Dye. Arriving and departing owners are whisked through customs via VIP service at Punta Cana International Airport, with direct flights to and from over 98 cities worldwide, as well as private terminals to service the needs of discerning residents.

This family oriented, low-density resort community has a variety of high quality activities to offer: sports adventures including kite surfing, fishing, tennis, snorkeling, PADI scuba diving center, horseback riding and an ecological reserve with walking trails and 12 natural springs, as well as AAA Three and Four Diamond awarded restaurants and the Six Senses Spa.





#### ENVIROSHAKE INC.



ENVIROSHAKE® Inc. is the manufacturer of the Enviroshake® composite roofing material. Enviroshake® is designed to authentically replicate the look of natural weathered wood shakes. Predominantly all of the materials used in the product are reclaimed materials. The proprietary formulation results in a product that has enhanced durability, longevity, and performance. Enviroshake® is installed with less waste than wood, requires no pretreatments, and is maintenance free. Enviroshake® has an exceptional wind rating, and has been tested to Miami Dade at wind speeds of 180 MPH. Enviroshake® is not damaged by UV, nor salt spray, and is not susceptible to mold, mildew, fungus, rot or insect infestation. Enviroshake® has been used on numerous notable projects including the Sandy Lane Resort in Barbados. *enviroshake.com/oceanhome*.

#### RED FROG BEACH ISLAND RESORT



PANAMA'S reputation has been established as an economic dynamo, attracting more second home buyers than anywhere else in the Caribbean. The Red Frog Island Residences are located in the islands of Bocas del Toro –safely outside the hurricane belt. It is a unique area of renowned natural beauty, secluded beaches, enriching culture and rare tropical vegetation and wildlife that includes one of the world's great national marine parks. The Red Frog Island community offers upscale villas with contemporary architecture, residence clubs and marina slips that are part of a global collection of world-class IGY Marinas. A hidden secret in the Caribbean since Columbus discovered the island in 1502, Red Frog Beach is a new place to look for an unforgettable vacation or to invest in a second home. redfrogbeach.com.





A SMALL LUXURY RESORT
TUCKED AWAY ON THE BEAUTIFUL
ISLAND OF SABA OFFERING
COMPLETE PRIVACY
AND STUNNING VISTAS.



# the authentic LOOK OF CEDAR with lifetime performance



ENVIROSHAKE INC. PRODUCTS not only offer the most authentic cedar shake look, they are designed to offer superior performance in coastal climates. All Enviroshake Inc. products can withstand winds up to 180 MPH, are fire retardant, not damaged by UV or saltspray, and are mold, mildew, and insect resistant. In addition, all Enviroshake Inc. products are maintenance free, and the run off water is potable. When roofing your coastal property don't think cedar, think Enviroshake.



#### "FOLLOWING THE PASSAGE OF HURRICANE IRENE

it was apparent that the winds, some of which were gusting up to 120mph had resulted in some considerable damage to numerous roofs. I am happy to say that the Enviroshake® roof we installed on Bay Street was not one. The product maintained its integrity throughout the storm, both resisting the force of the wind and effective barrier against almost pressurized wind borne rain. In no small part can the success of this property to resist the elements throughout the hurricane be attributed to the consistent quality performance of the product."

- PETE WORBOYS, PROJECT MANAGER, JOHN F. DUNN NASSAU BAHAMAS.

# Enviroshake® Quality Engineered Roofing

For a free sample, or a complimentary material quote call us at 1-519-380-9265 or visit us online WWW.ENVIROSHAKE.COM/OCEANHOME



#### TIAMO RESORT

WELCOME to Tiamo, an exclusive slice of paradise in the heart of the Caribbean situated on South Andros Island in the Out Islands of the Bahamas. Accessible only by boat or seaplane, with a private beach, only 10 villas and the Bird's Nest in our resort, taking a vacation here really does enable you to get away from it all. Indulge yourself in tropical surroundings: pristine white-sand beaches, lush green palm groves, and the clearest turquoise waters. Stay in one of our beachside cottages, each one the epitome of elegance. Sail, fish, snorkel, scuba dive or simply relax in private on one of the Caribbean's best beaches; our luxury eco-resort is an idyllic place for a truly amazing escape! tiamoresorts.com.

#### Queen's Garden Resort

QUEEN'S Gardens Resort on Saba sits atop Troy Hill offering panoramic views of the lush rainforest and Caribbean Sea. The hotel features twelve private floor suites each with Jacuzzi along with the spacious three-bedroom Haiku House. Additional amenities include the Frangipani Spa, the first and only spa on island, The Queen's Gardens Restaurant featuring an outstanding wine selection and Euro-Caribbean menu with ingredients from its own organoponic garden, The Ocean Bar and Lounge, along with a central pool. The hotel offers the best of Saba, including hiking trails and world-class scuba diving, ideal for travelers seeking a unique off-the-beaten-path retreat. *queensaba.com*.





#### BEACHES EDGE & VILLA ALEGRIA ANGUILLA

A few steps off the beaten path is the beautiful island of Anguilla. This paradise is home to 33 sugar-sand beaches, 5-star dining, world-class golf, and upscale vacation rentals Villa Alegria and Beaches Edge. Elegant Villa Alegria (photo) has 4 bedrooms, a pool, spa, effortless beach access and a gym. Contemporary Beaches Edge offers two 5-bedroom villas with pools, spas and nearby beach. Rent both the East and West villas for up to 20 guests. Located on the West End, both properties are professionally managed by an on-call staff, and boast the island's best views of the Caribbean Sea and mountains of St. Martin. beachesedge.com, alegricanguilla.com.





Island Dream Properties offers a comprehensive suite of professional real estate and villa rental services. Our services are designed to fulfill the unique needs of both home owners and visitors. We offer the assurance of a full time, dedicated and professional staff with more than 30 years experience.

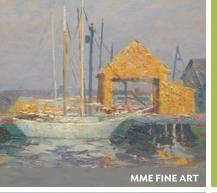








Tomac Plaza Anguilla, British West Indies (264) 498-3200 sales@islanddreamproperties.com www.islanddreamproperties.com



## YOU'RE NOT MASS PRODUCED, WHY SHOULD YOUR HOME BE?

# in collect.com





**JEFFREY TILLOU ANTIQUES** 



JESSICA LAGRANGE INTERIORS



ASSEMBLAGE LTD.



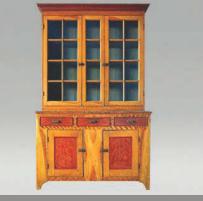
LEAH GORDON



SUZANNE LOVELL, INC.



SPENCER MARKS LTD.

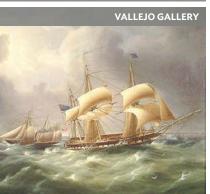


JUST FOLK





TODD MERRILL STUDIO



THE NEW WAY TO
FIND AND BUY
ART, ANTIQUES & DESIGN













ut on the east end of Long Island, N.Y., above a challenging patch of land overlooking Little Peconic Creek, stands a modest cedarshingled Cape Cod cottage in the 18th century style. This one, howeve, is a newcomer.

Completed in 2012 – and designed to fit in – th home is based on a five-bay cottage with a cente chimney, standard yeoman's fare from centuries past in New England. Its earliest ancestors likely hailed from Cornwall in England, where slate was the shingle of choice rather than Southampton cedar.

"There's no stone out there, and very little clay, so brick would not have been an option," says architect Richard Sammons. "White cedar, pine and scrub oak are your materials."

A partner in the renowned firm of Fairfax & Sammons with offices in New York City and Palm Beach, Fla., he should know. For the past three decades, Sammons has been building a reputation as one of the finest classica

architects practicing today – if not the best. "He grasps and channels many of the great architects we admire," says Steven Semes, associate professor and director of the graduate program in historic preservation at the University of Notre Dame. "He looks back to Thoma Jefferson in Virginia and forward to Philip Shutze in Atlanta, but he doesn't repeat them. He extends the vocabulary and language they used."

Sammons found his inspiration for this little house in nearby homes like Miss Amelia's Cottage, built in 1725 on Amagansett, and now open to the public. "It's very similar to that – they're very common, and all over the place," Sammons says.

He has also worked on vernacular buildings in the region, like Pi Gardiner's 1750 shingle-style home in Quogue, where he expanded the kitchen and added a pergola outside. "It's stunning and in perfect proportion to the house," Gardiner says. "You look at it, and it works – there's a visceral feeling that's almost tangible."

For this cottage, Sammons' assignment came from

#### Calm waters

The living spaces, family kitchen and entrance hall exude a calm and peaceful ambience, creating a visceral feeling that's almost tangible.

client Peter Malt, a native of Germany who's been spending summers in Southampton since 1985. Malt's request was to build a home for his daughters, next door to his own home 600 yards away. He'd already purchased and merged three lots into one, but even so, the site for this 4,200 square-foot home was tight.

"Since the property is partly wetlands and in a floo zone, more than 50 percent of the land was declared a 'non-disturbance zone,' making planning even more complicated," says Malt.

"It's kind of a miracle to get so much house in such a small lot," adds Rob Morris, project architect at Fairfax & Sammons. On top of that, FEMA regulations required that it sit four feet off the ground, resulting in a home that's built atop a brick-on-block foundation. "It steps up," says Sammons, "but we had to make it look natural, and not seem to be sitting up on stilts."

Still, it seems at home in its neighborhood, which was absolutely the architect's intent. Sammons favors a regional response for any building he designs, aiming to place it at ease within its context. The idea is to make i look as though it's always been there, even if it hasn't.

"If I'm building in Ohio, I'd be looking at Federal and Greek Revival," he adds. "I always want to add a piece that makes the place more like a place, rather than less of a place. The question is: How does it add up with it neighbors?"

The answer for this home in Little Peconic Creek Remarkably well. The exterio 's white-cedar shingles have weathered to a shimmering gray that recalls the small harbor and boatyard down the street, and it's scaled to match up to older cottages nearby, built in the 1920s and '30s.

"The assignment was to make a house that's completely in keeping with the history and context of Long Island, as well as something that's snug," Sammons says. "It's very spartan because the clients are very spartan."

The home is a three-bedroom, fou -bath affair with the master on the ground floor and two bedroom above. Also on the first level are a dining room, livin room and, off the back, a terrace with a swimming pool.

The form of the ront door's rounded Federal-style canopy is repeated rhythmically over a screened porch at the rear, where a picture window opens the home up to sweeping waterfront vistas. "It overlooks the bay and one of the great seafood estuaries on the East Coast, full of scallops and oysters," Sammons says.

All of it clearly demonstrates the touch of a designer who knows how to achieve harmony in relationships between people and the built environment. "He's a master of proportion among architects today," says





"The assignment was to make a house that's completely in keeping with the history and context of Long Island, as well as something that's snug."

—ARCHITECT RICHARD SAMMONS





Semes. "He thinks about it as he's designing, and he works the same way architects did years ago, with a very deep understanding of geometry."

A master draftsman, Sammons draws most of the details for his houses at full size, working out issues in his mind and on paper as he moves along. The workin drawings are then sent along to artisans and craftsmen for execution. "That's another way he manages to control the proportions," Semes says. "If you study the details at full size, it's easier to get them right."

Sammons estimates that his firm, now 20 peopl strong, has designed and built more than 60 homes since it was established in 1991. Most are located in New York and along the East Coast, although the firms reach now extends as far as Hong Kong, Israel, Switzerland and Great Britain.

In Palm Beach, he's currently working on a home designed by Addison Mizner, the gifted architect whose well-proportioned Mediterranean and Spanish Revival designs for 1920s Florida would come to define place

#### THE DETAILS

For more information on Fairfax & Sammons, visit *fairfaxandsammons.com*.

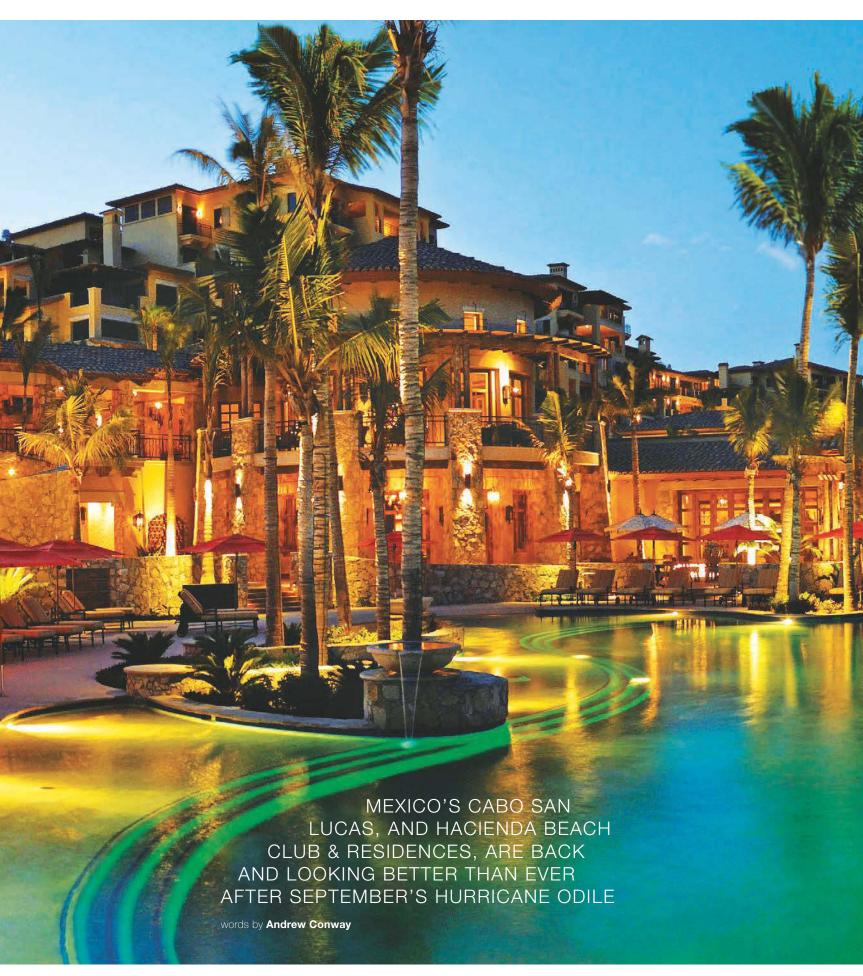
like Boca Raton. "It's a house he designed for himself," says Sammons.

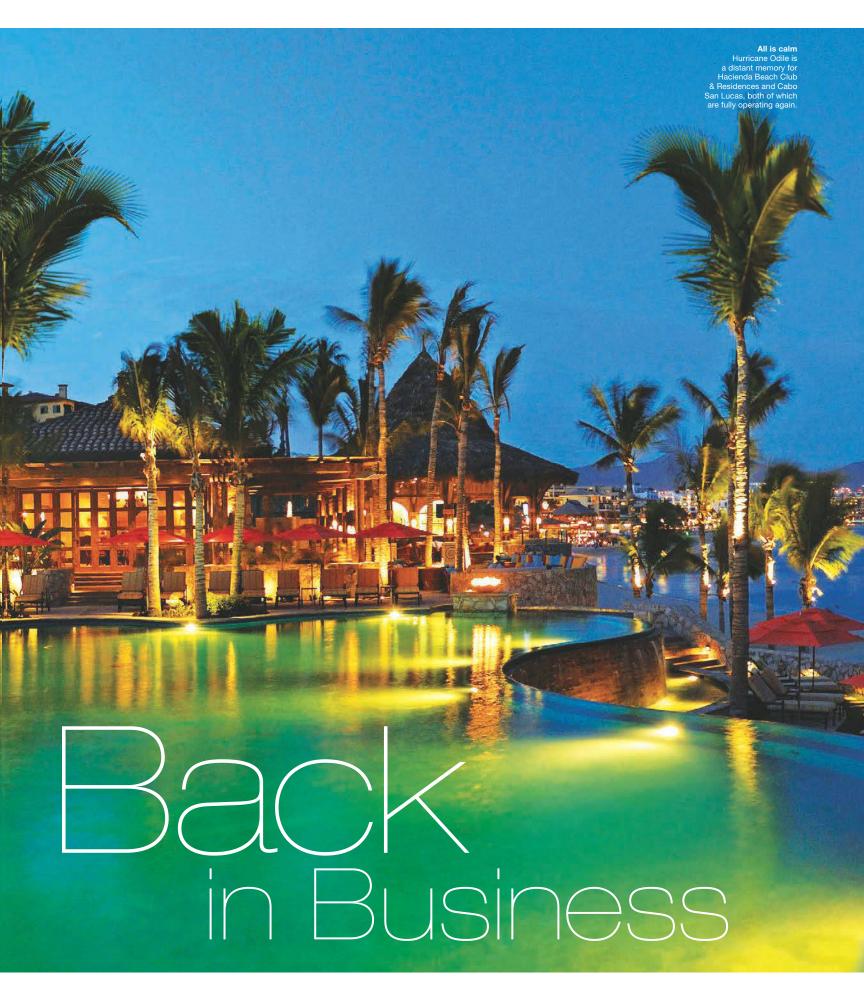
Chances are, Mizner would approve of the architect now engaged with his home. After all,

before he moved to Florida from New York in 1918, he too was designing country houses for well-heeled clients who spent their summers out on the waters of Long Island. Which makes it all a good fit. **OIH** 









# human spirit, it seems, knovvs no bounds.

Only 17 days after Hurricane Odile – a Category 4 storm packing torrential rain and winds of up to 125 mph – slammed into the popular beachfront resort town of Cabo San Lucas on Mexico's Baja Peninsula last September, the unshakable community was back in business.

Thanks to a huge and immediate local and global relief e fort, the international airport, cruise port, marina, fishing cha ters, beaches, and some stores and restaurants were fully operating again, along with the town's vital clean water and power supplies.

Fast-forward four months and Cabo and its alluring waterfront hotels, resorts and private vacation homes are all now welcoming visitors once again, largely as if nothing had happened.

"There is still some work to be done, local resident Rob Sanchez told *Ocean Home*, "but we are well on the road to recovery. This is a town with a real sens of community and purpose, and many areas are now looking better than they did before the hurricane."

One of the many luxury properties helping to lead the charge is the beautiful Hacienda Beach Club & Residences – occupying a prime position on Cabo's main Medano Beach – which re-opened less than five weeks after the storm

With surprisingly minimal damage, other than broken windows and debris, this exclusive private beach club and residential community were fully

operational by Oct. 15, with owners and vacationers returning in steady numbers through the winter season.

And who can blame them? Perched on 22 acres of direct beachfront, with an array of luxurious accommodations, dining, spa, sightseeing and leisure activities, Hacienda offers a world-class residential and vacation experience for owners and guests.

A stroll from Cabo's bustling town center, the community comprises 109 homes in three distinct styles: 81 spacious ocean view resort residences, ranging in size from one to four bedrooms; 12 four-bedroom penthouses with panoramic views of the Sea of Cortez; and 16 detached, two-story beachfront villas featuring four bedrooms and four-and-a-half baths.

The community's current real estate inventory includes 23 beachfront villas, resort residences and penthouses for purchase with prices ranging from \$545,000 to \$5.7 million, which come

with year-round access to all of Hacienda's resort-style amenities.

There are also 28 residences in the current vacation rental pool with rate ranging from \$575 to \$4,000 a night, including daily housekeeping and access to the community's beach club, fitness cente, spa, and dining outlets.

Each home varies in size, facilities and outlook – the beachfront villas enjoy uninterrupted ocean views while the penthouses sit atop four- and six-story buildings and have panoramic elevated outlooks – but all deliver the relaxed and upscale Cabo lifestyle.

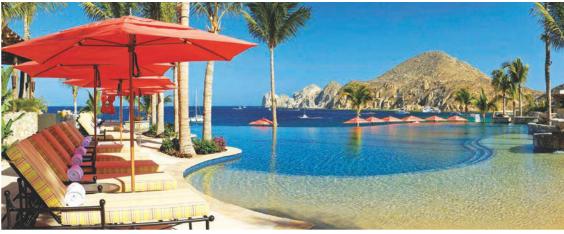
The residential interiors also va y, with many owners opting to decorate



#### Mexican fiest

Hacienda's beachfront villas, top, and other luxury residences, dining venues and pools, right, capture the colors and flavor of old Mexico.















and furnish to their own tastes, but most successfully blend the essence of old Mexico and contemporary coastal living, with high-quality finishes including woo beamed ceilings, granite counters, stone flooring an classic Mexican ceramic tiles.

The residences are also exceptionally well-equippe with gourmet kitchens, washers and dryers, designer furnishings, satellite TVs, high-speed internet, and other modern conveniences.

One of Hacienda's most beautiful penthouses was designed recently by Olivia Aldrete, one of Mexico's leading interior designers, who added a stylish and contemporary Mexican flair to the home while retainin an ocean-breezy ambience so essential to the property's beachfront location.

"We did something totally practical and relaxing," she says. "By using neutral and beach colors and textures, and simple but modern furniture, we gave the penthouse a new and fresh feel."

Aldrete has since worked on another family home at Hacienda, and hopes to do more designs there this year.

All of Hacienda's accommodations have spacious outdoor living and dining spaces, featuring a whirlpool

tub in each of the resort residences and penthouses, and a private, heated infinity edge poo and spa in each of the beachfront villas.

As comfortable as the luxe accommodations are, most owners and guests spend their days enjoying Hacienda's sun-splashed facilities. The fully sta fed Beach Club, fringed with palm trees and colorful bougainvillea, forms the

centerpiece of the property featuring a multi-tiered swimming pool and the popular Palapa Bar.

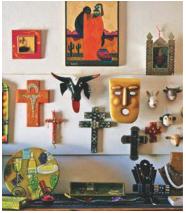
Authentic Mexican food plays a key role at Hacienda Beach Club & Residences, with an extensive menu of classic dishes and high-octane cocktails served in the indoor-outdoor Cocina y Cantina.

The adjoining thatched-roof beach bar also se ves up jaw-dropping views of Medano Beach and Cabo's iconic



New horizons One of Mexico's leading designers Olivia Aldrete, above, has added a fresh and contemporary look to a penthouse at Hacienda.









## TODOS SANTOS The Next Wave

If you want to explore further afield, odos Santos is a charming and unspoiled coastal fishin village and beach town, about 45 minutes north of Cabo San Lucas.

The beautiful and intimate town has only a handful of hotels, restaurants and shops, but is quickly becoming a go-to destination for an affordable and relaxed cultural and artistic escape.

Todos Santos will also soon be home to Tres Santos, a new village-style community that will embrace the historic town with upscale residences, a boutique beachfront hotel, an organic community garden, farm-to-table restaurant, and an international research and education center for Colorado State University.

It is being built by Mexico-based MIRA Companies, an affiliate of the Denver-based Black Creek Group. The first set of residences will be ready by fall 2015, and the entire community is expected to be fully complete and operational by fall 2016. *tressantosbaja.com* 



Land's End rock formation jutting out into the sea.

Serious pampering can be found in Hacienda's fullservice spa with four treatment cottages delivering health and beauty treatments steeped in Mexican traditions.

For the more active, an array of land and water activities is on offer from yachting and deep-sea fishin to wind- and motor-powered water sports with the major focus on the bustling beach and bay.

A quiet word of caution: Try to avoid major holidays and school vacations when the main beach turns into party central and pretty much rocks until well after sundown. The local authorities enforce a 10 p.m noise curfew, but don't plan on turning in early before everything goes quiet.

Away from the beach, Cabo is a thriving town by day and night. In the evenings, check out Bar Esquina, an

#### THE DETAILS

For more information on Hacienda Beach Club & Residences, visit haciendacabosanlucas.com.

upscale restaurant, bar and lounge; Mandala Night Club for late night music, and Nowhere Bar in the marina area, which are all walking distance or a short cab ride from Hacienda.

Cabo San Lucas is about

a 40-minute drive from San Jose del Cabo International Airport – serviced by almost 30 direct flights rom North American cities – and Hacienda's full-service concierge can arrange transfers to and from the airport. **OIH** 

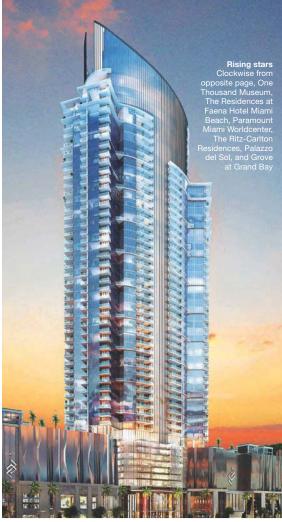
















## ONE LOOK AT THE

Miami skyline is ample proof that the luxury real estate market, most notably in high-rise condominiums in oceanfront South Beach, is set to sizzle in 2015 and beyond.

The once low-rise cityscape speckled with graceful Art Deco buildings, is rapidly turning into a Manhattan-style metropolis with stunning glass and steel residential towers soaring skywards.

Luxury hotels and resorts are also fueling the real estate boom with major companies like Four Seasons, Ritz-Carlton and EDITION Hotels – a joint venture between high-profile hotelier Ian Schrage and Marriott International – adding residences to their Miami properties.

Top realtors say buyers from North America and around the world are scrambling to purchase new waterfront property, with South Beach and other areas of Miami securing record prices. Agents report prices have tripled











in the past five years, with each development settin new benchmarks in quality and design.

"Traditionally South Beach has had beautiful properties, but they were never really the quality of the projects going up today," says Jorge Uribe, senior vice president of ONE Sotheby's International Realty. "Thes are very, very special projects."

Miami has a reputation for foreign buyers, but Uribe says many of the top-priced sales are coming from New York and Connecticut, as well as Canada and Europe, with some overseas investors buying in Miami to secure residency in the United States.

Aside from quality architecture and design, Miami's growing reputation as a sophisticated cultural hot spot – including hosting the annual Art Basel international art showcase – and not just a place to party, is another draw. "Miami has completely reinvented itself," Uribe says.

In the past, homes on the water have been more expensive than condominiums, but that trend has flipped. "The really big sales have occurred with condo It makes homes look cheap again," adds Uribe.

The beach club Clockwise from above, The new Ritz-Carlton Residences, GLASS Miami Beach, Palazzo del Sol, One Thousand Museum, and W South Beach The Residences

RITZ-CARLTON RESIDENCES, GLASS MIAMI BEACH, PALAZZO DEL SOL THOUSAND MUSEUM, AND W SOUTH BEACH THE RESIDENCES

"Between Ian Schrager and Alan Faena [developer of the new Faena District, a massive \$1 billion hotel, retail and residential project under way in Miami Beach], they are creating a whole new hot area of the beach," he says.

Uribe cites The Surf Club Four Seasons Residences a revival of the legendary Surf Club - that is offering 150 residences and penthouses in two towers, designed by the award-winning architect Richard Meier. It's due to open late 2015.

"Adding a world-class architect has seen areas that were selling for \$500 a foot are now averaging \$1,200 a foot," he adds.

Dennis Mangone, of Prudential Douglas Elliman, backs that view. Mangone is handling Schrager's Th Residences at The Miami Beach EDITION and ha buyers from London, New York and Moscow.

"There are so few ocean ront apartments done at this level - this is the new generation of waterfront living that has design, services, amenities, a private entrance for the residences, and world-class architecture by [the top British designer] John Pawson," he says. "People demand a certain level of quality now, and Ian has been able to produce that."

There are just four of 26 apa tments left. "We sold them at record prices," Mangone adds, "and all of the apartments are appraising at 20 to 25 percent higher than we sold them for." The penthouse will close a \$3,800 per square foot, he says. "That s basically New York prices in Miami."

At Faena House Miami Beach, designed by the acclaimed British architect Norman Foster, the 47 residences have sold out. Faena House is the 18-story centerpiece of what will be Faena District Miami Beach by Alan Faena, the Argentinian fashion entrepreneur turned developer, which will include the new Faena Hotel Miami Beach.

Trayor Lesnock, the president and founder of Platinum Luxury Auctions, says the Miami market has never been stronger. "Oceanfront is certainly the main prize. The \$60 million sale for a residence at Faena House is significant as it's located in an area that many don't consider to be the core Miami Beach market," he says.

Lesnock reports a unit at The Setai Reso t and Residences in South Beach sold recently for a record \$4,400 a square foot, with 2,500 square feet of living space.

He says The Ritz-Carlton Residences, Miami Beac development is also seeing strong sales. Located at 4700 N. Meridian Ave., on Surprise Lake, the project is being developed by Lionheart Capital, and Ritz-Carlton will manage the property for residence owners when it opens in 2016.

## REACH FOR THE SKY

Spectacular developments changing the Miami skyline

#### One Thousand Museum

This 62-story tower in downtown Miami by renowned architect Zaha Hadid is offering 83 residences priced from \$5 million to \$15 million.

1000museum.com

#### GLASS Miami Beach

An 18-story luxury high-rise, gracing the South of Fifth on Ocean Drive, offers 10 residences priced from \$7.5 million to \$35 million. glass120ocean.com

#### The Residences at Brickell City Centre

Two towers soaring 43 stories over the Brickell City Centre in downtown Miami feature 780 private residences from one to four bedrooms.

brickellcitycentre.com

#### The Bath Club Estates

A masterwork by developer R. Donahue Peebles, this oceanfront residence on Collins Avenue features 13 full-floor estate with 360-degree views. thebathclubestates.com

#### **PARAMOUNT Miami** Worldcenter

This 60-story tower is offering 466 residences ranging from 1,300 to 2,300 square feet and priced from \$700 per square foot. paramountmiami.com

#### Beach House 8

Located on 36th Street and Collins Avenue, this 10-story oceanfront luxury residence features only eight units of three and four bedrooms. beachhouse8.com

#### W South Beach The Residences

With a prime location on Collins Avenue and 300 feet of beachfront, the 20-story tower's 408 units deliver spellbinding ocean views.

wsouthbeach.com

#### Grove at Grand Bay

Only a handful of 98 residences remain for purchase at Coconut Grove's first luxury esidential building in more than a decade. groveatgrandbay.com

#### The Ritz-Carlton Residences, Miami Beach

A total of 111 residences and 15 single-family villas, priced from \$2 million to \$40 million, are offering resort-style living on beautiful Surprise Lake. theresidencesmiamibeach.com

#### Palazzo del Sol

The first new esidential development on Fisher Island in seven years, the stunning Palazzo del Sol features 47 private residences priced from \$5 million. palazzodelsol.com

#### The Residences at Faena Hotel Miami Beach

Thirteen unique, fully furnished penthouse residences are priced from \$3.5 million to \$55 million and comprise the top two floors of the new hotel faena.com

#### OTHER HIGH-FLYERS

1 Hotel & Homes

1hotels.com/southbeach

One Paraiso

oneparaisomiami.com

**JADE Signature** 

jadesignature.com











# THE METROPOLITAN BY COMO:

So Very Miami

If one luxury hotel captures the essence of South Beach, Miami, surely it's the new Metropolitan by COMO. Perched directly on the beachfront, with panoramic views to the Atlantic Ocean, this stylish hotel blends urban cool with a breezy beach vibe.

Located at 2445 Collins Avenue, and occupying a whitewashed and authentic Art Deco building called Traymore, the hotel has a quiet and calm residential feel with only a discreet sign at the front entrance to herald it as a hotel.

The dramatic design statements are rese ved for the Metropolitan's interiors, a creative masterwork by Italian designer Paola Navone who has cleverly blended 1930s architecture with contemporary furnishings and bathed them in Miami's iconic sunlight.





Urban escape
The Metropolitan
by COMO, Miami
Beach, combines
a fashion-forward
design aesthetic
throughout its 74
rooms and suites
restaurant, lobby
and glamorous
outdoor spaces.

Step inside the sun-splashed lobby, an eye-catching amalgam of soaring ceilings, oversize columns encircled by silvery gray banquettes and armchairs, large light installations, and a marble-lined reception desk, and the noise of the city instantly subsides.

Three wide steps lead up to the stylish Traymore Restaurant and Bar – rapidly becoming a hotspot on Miami's fast-paced social scene since the hotel opened in March 2014 – and out onto a small but chic al fresco dining terrace.

The piece de resistance, howeve, lies a few paces beyond, hidden behind a secure gate and tropical greenery – a glamorous guest-only pool and bar, complete with outdoor showers, chaises covered with plump towels, and poolside service by neatly pressed staff.

A wooden boardwalk extends from the rear of the swimming pool directly to the powdery sand of South Beach, where more staff attends a beach hut offering sun loungers, chilled drinks, and other beach amenities in the searing Miami heat.

Compared to the neighboring high-rise hotels and condominiums lining South Beach, the nine-story Traymore building looks like a minnow, but what the 74-room hotel lacks in stature, it more than makes for in style and substance.

The accommodations come in six configuratio
– with city or ocean views – five lake view suites, fi
ocean view suites, and the apartment-style COMO Suite
that can connect to two additional bedrooms.

Interior designer Paola Navone has opted for soothing pastel colors, including an ice-cool spearmint green, and sleek terrazzo floors, paired with all-whit bed linens, white furnishings, and glistening tile-and-chrome bathrooms.

The result is a relaxed but functional hotel experienc that works equally well for South Beach vacationers as an executive doing business in the city but wanting to chill at night. Needless to say, the ocean view rooms are the premier accommodations.

The rooftop comprises the hotel's signature COMO Shambhala Urban Escape spa offering Asian-based therapies, as well as an outdoor hydrotherapy pool and terrace with sweeping views of the beach and ocean.

Wellness is a central theme of the hotel's philosophy, with healthful cuisine and fresh fruit juices served in the restaurant, bar and poolside, but not at the expense of gourmet menus and high-octane cocktails.

Master mixologist Jack Araque presides over the bar – home to Miami's first gin club, o fering monthly events and tastings, and serving more than 30 artisanal gins paired with house-made tonics.

Executive chef Jonathan Lane's menus have a strong seafood bias, incorporating local ingredients and fla ors and matched by a thoughtful American and international wine list and attentive service.

#### THE DETAILS

For more information on the Metropolitan by COMO, Miami Beach, visit *comohotels.com*.

The Miami hotel i COMO's fourth urban property worldwide, complementing the Halkin by COMO and the Metropolitan by COMO in London, and

the Metropolitan by COMO in Bangkok.

Having visited all four hotels, I'd wager a 'Traymore 1939' (Nolet's Gin, Rosemary Syrup, Orange Curacao, Grapefruit and Pomegranate) that this one is the best. **Olh** 





# WHEN ICONIC NAPA VALLEY

winemaker Rob Mondavi Jr. and his wife Lydia were choosing the locale for their new family vacation retreat, they both knew they wanted a home on the water where they could go out and fish, and teach their oung son Robert, 11, how to shrimp.

"We wanted to be able to bring in the catch of the day and cook it up in the kitchen together," says Lydia.

The couple, who moved to Napa, Calif., from Atlanta, Ga., when they first met had been vacationing in the South and looked for about six years to find the perfect place to build a small and private hideaway.

Being a multi-generational vintner, Rob wanted a beach escape where they could entertain in a relaxed and gracious way, and in a home that reconnected them to Lydia's South Carolina ancestral heritage.

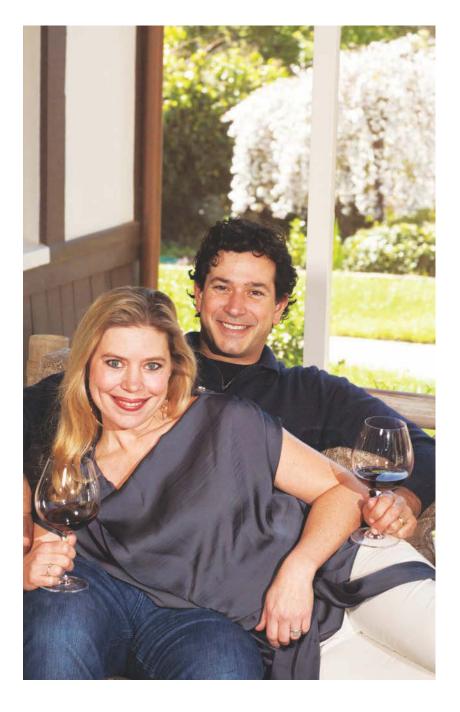
"There is something so beautiful about the peopl here, and the way of life," says Rob, adding they both especially liked the casual elegance of the Lowcountry, the state's popular coastal region.

After looking at various areas, including Charleston and Savannah, they found a piece of coastal land in Beaufort, S.C., in May 2013 and started building.

The result is a beautiful ne home on the banks of Port Royal Sound where the Beaufort River meets the Atlantic Ocean. "The master bedroom is completel oceanfront and has a screen porch so it feels like you are on the water," says Lydia.

When the couple has guests, they can enjoy a relaxed glass of champagne on their porch and watch the sunset before joining the party. "We can retreat within our retreat," explains Rob.

In their master closet, there's also a Thermador built in wine preservation column, as well as a coffee maker for morning espressos on the porch.



The design of the home, not surprisingl, focuses on the spectacular water views. "We didn't want to lose any of that when you go into the master bedroom and master bathroom," says Rob. They worke with Kohler to design a bathroom that has windows within the showers and ocean views from the tub.

The Mondavis also designed a full outdoor bathroo with a shower, vanity and toilet. "I wanted somewhere we could rinse off outside, like a little beach bathhouse we could use right after being on the boat," says Rob.

The homes design includes pathways with stairs to the beach and the boat dock made of Trex, a non-slip,

Time to relax Rob and Lydia Mondavi love the calm outdoor and indoor spaces that allow them to relax and appreciate the sublime waterfront views and setting. non-wood and highly durable outdoor flooring. " e tried to think about all the wear and tear on an oceanfront property with the sun, wind and ocean," adds Rob.

They als wrapped columns of the house in Trex, which means not having to repaint and replace the natural wood every three years.

An easy to maintain home was important to the couple who are passionate about sustainable living principles. Their Mondav Home Collection (launched in January 2014) includes four floor styles made rom decommissioned French oak wine casks – once used to make Mondavi wine – in partnership with Authentic Reclaimed Flooring.

Th floors throughou the new Beaufort home are Mondavi's Choice reclaimed heart pine, sourced from the Old Crow Bourbon Distillery in Kentucky, as well as hardware from Lydia's grandparents' home.

They installe Thermado Custom Panel Star-Sapphire dishwashers – "we always seem to go throughout a lot of wine glasses," says Rob – and two clothes driers to get everything done faster.

"Laundry is always a challenge when you are trying to pack up and leave a holiday home," says Rob. Other new Thermado appliances include a Pro Grand Steam Range in the kitchen, and modular wine preservation columns in the wine gallery to safeguard fine vintages

The new home, designed by Atlanta-based Reu Architects and built by Beaufort custom homebuilder Allen Patterson Residential, had to be practical.

"We are constantly dragging surf boards, fishin rods and toys, and we didn't want to nick the corners of trim detail or crown moldings in the house," says Lydia, whose mother, interior decorator Anita Wilbanks, used Benjamin Moore's super-high-gloss and eco-friendly paint on trims and interior doors.

"My mother chose soft neutral colors based on looking at the ocean at low tide, so we have soft blues and greens representing the oyster shells glistening in the water and Spanish moss hanging over the water and wet sand," says Lydia.

The family spends most o its time in the kitchen and great room that are designed as one area where French doors open onto a waterfront porch. Large floo -to-ceiling windows frame the beautiful water views beyond.

"We just flow back and fo th – you can't tell if you are outside or inside," says Lydia. They also installed sliding door of reclaimed tank wood. "You can see the age of the wine on one side, and the exterior of aged wood too," she adds.

The family kitchen, where the Mondavis like to coo just-caught seafood, follows form and function with natural quartz countertops and a Silestone by Cosentino









ventilation/exhaust system for the stove and range. The opted for a Thermador system that is noiseless and stylish.

The house i under 3,000 square feet, but has fiv bedrooms, including a carriage house with a connecting screen porch to the main house.

"The idea of a family retreat is to be togethe, and to be comfortable and cozy, but for everyone to have their

own space to retreat to,"

#### THE DETAILS

For more information on the Mondavi Home Collection, visit mondavihome.com.

says Rob.

Perhaps the best aspect of all is the new home's waterfront setting. "This is on of the most pristine

estuaries in all of America," says Rob. "We get beautiful red fish, speckled trout, and of course, there's shrimp and stone crab where we are. It's a bounty and something we just don't get in Napa." OlH



## MICHAELLAWLER.COM

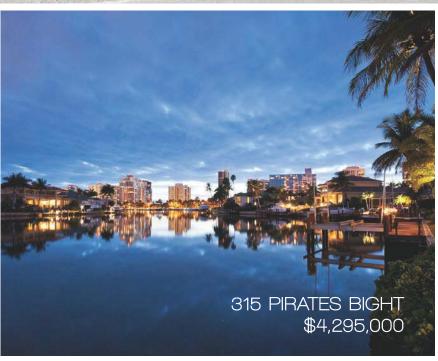
















MICHAEL G. LAWLER 239.261.3939



Premier | Sotheby's INTERNATIONAL REALTY



#### Exclusive Representation

#### OCEANFRONT PRISTINE & PRIME

**Southampton.** Located in the early part of Meadow Lane where the views to Shinnecock Bay become broad and wide, this fabulous "modern box" is available to the discriminating buyer and "house collector" for the first time. Sited on 4.12 acres and boasting 261 feet of frontage makes this sensational offering unique and rare in the market today. Exceptional views of the ocean and the bay from sunrise to sunset. This special offering offers substantial possibilities for expansion and future development. Exclusive. **\$32M WEB# 23716** 

"It is essential to comprehensively understand a luxury market property purchase as both an investment decision and a lifestyle enhancement."

TIM DAVIS — Corcoran's # 1 Hamptons Agent

Real estate agents affiliated with The Corcoran Group are independent contractor sales associates and are not employees of The Corcoran Group. Equal Housing Opportunity. The CorcoranGroup is alicensed realestatebroker. All information furnished regarding property for sale over rentor regarding financing is from sources deemed reliable, but Corcoran makes no warranty or representation as to the accuracy thereof. All property information is presented subject to errors, omissions, price changes, changed property conditions, and withdrawal of the property from the market, without notice. All dimensions provided are approximate. To obtain exact dimensions, Corcoran advises you to hire a qualified architect or engineer. 88 Main Street, Southampton, NY 1968 | 631.283.7300



**Exclusive Representation** 

## BULLSHEAD BAY & LITTLE SEBONAC WATERFRONT RETREAT

**Southampton.** Once at the gates, you will find water views pecking through the landscape and expand as you approach this pristine traditional waterfront home sited on over 3 Acres on Little Sebonac Creek which opens to Bullshead and the Peconic Bays and located near Sebonack, National and Shinnecock Golf courses. All principle rooms enjoy the broad waterfront views including the first floor master suite with dressing room and marble bath. The picturesque setting offers views of the "Cow Neck" barn and silo, which evoke a step back in time. Additional features include a free-form swimming pool with waterviews; pool cabana with full bath; two car detached garage and dock for boating or launching paddle boards and kayaks. Enjoy the natural and preserved surroundings of Little Sebonac Creek which leads to the Peconic Bay. Exclusive. **\$5.695M WEB# 47003** 

## TIM DAVIS

Licensed as Timothy G. Davis
Lic. Assoc. RE Broker
Regional Brokerage Advisor East End
o: 631.283.7300 x 211 | tgdavis@corcoran.com

The Hamptons Luxury Market Leader Corcoran's #1 Hamptons Agent timdavishamptons.com





DEEDED BEACH RIGHTS IN PROVINCETOWN, \$1,895,000 TEAM D'OLIMPIO & BYRNE | 781.589.7015



VIEWS & WATER FRONTAGE IN EAST ORLEANS, \$2,125,000 CHRISTINE ALTNEU | 774.722.0119

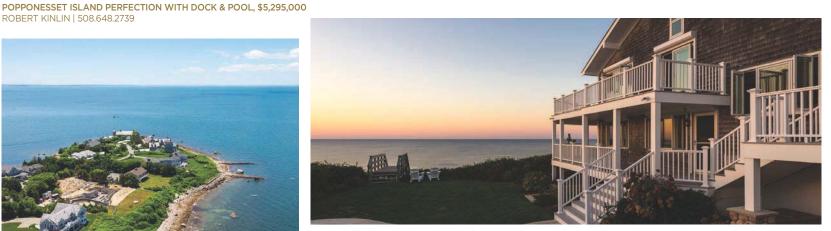


ROBERT KINLIN | 508.648.2739

STUNNING NORTH FALMOUTH WATERFRONT, \$4,995,000 PAUL GROVER | 508.364.3500



ULTIMATE RETREAT IN COTUIT, \$5,995,000 TEAM D'OLIMPIO & BYRNE | 781.589.7015



PERFECT BEACH HOUSE IN DENNIS, \$3,495,000 TERRIE REILLY | 508.776.6182



WATERFRONT CAPE IN EASTHAM, \$2,175,000 NANCY & TRISH GRIFFIN | 917.531.1234



300' OF PRIVATE WATERFRONT IN CHATHAM, \$3,650,000 CHRISTINE ALTNEU | 774.722.0119



### IN THE CITY. ON THE BEACH. ROBERTPAUL.COM



ENCHANTING OLD MILL POINT IN WEST HARWICH, \$1,595,000

KATE RIMKUS | 617.680.6693



SUPERB OYSTER HARBORS SANCTUARY, \$2,795,000 JANINE HOSTETTER | 530.412.1860



A SUMMER LEGACY ON CHAPOQUOIT ISLAND, \$2,475,000 BARBARA HUSSEY | 508.274.1933



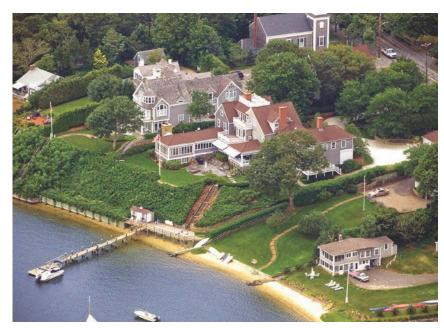
MARION WATERFRONT WITH DOCK & BEACH , \$1,380,000 RUTH OLSON | 508.958.8637



NATURAL SEASIDE SETTING IN DARTMOUTH, \$1,499,000 ANNE BRAMHALL | 508.763.2236



**BEACHFRONT BLISS IN WEST HYANNISPORT, \$3,900,000** ROBERT KINLIN | 508.648.2739



PRIVATE DOCK & SANDY BEACH IN COTUIT, \$5,995,000 PAUL GROVER | 508.364.3500



CASUAL COASTAL HYANNIS HOME, \$1,095,000 POLLY SPENCE | 508.942.1016



PREMIER BACK BAY 3 BEDROOM, \$4,450,000 DAVID MACKIE | 617.480.6044



## THE JILLS®

#### THE POWER OF TWO



5446 N BAY RD I MIAMI BEACH I BAY & DOWNTOWN VIEWS \$37M | 8BR/8+2BA | 13,000 SF | WF: 186' | LOT: 30,740 SF



9410 W BROADVIEW DR | BAY HARBOR | SLANDS | BELLA DONNA \$15.75M | 5BR/5+3BA | 9,251 SF | LOT: 20,475 | WF: 117'



7752 FISHER ISLAND DR | 4BR/4+1BA | 4,590 SF | 2 OFFICES \$10.5M | 5 OCEANFRONT BALCONIES | OCEAN & BEACH VIEWS



50 S POINTE DR I 1101/8 I CONTINUUM II I MIAMI BEACH I 3,497 SF \$9.95M I 4BR/4BA I 5 OCEANFRONT BALCONIES I CITY/OCEAN VIEWS



5328 N BAY RD | MIAMI BEACH | DOWNTOWN MIAMI & BAY VIEWS \$7.45M | 6BR/7BA | 6,300 SF | LOT: 12,600 SF | WF: 75'



1236 BISCAYA DR I BISCAYA ISLAND I PRIVATE DOCK I BAY VIEWS \$6.9M | 6BR/7+1BA | 6,723 SF | LOT: 15,000 SF | WF: 75'



JILL HERTZBERG | 305.788.5455 | JILLH@THEJILLS.COM JILL EBER | 305.915.2556 | JILLE@THEJILLS.COM

## #1 REAL ESTATE TEAM IN AMERICA

#### AS RANKED BY THE WALL STREET JOURNAL 2012 & 2013



400 ALTON RD I PH-B I MURANO GRANDE I MIAMI BEACH \$11.9M I 3BR/3BA I 4,379 SF I STUNNING BAY & OCEAN VIEWS



7737 ATLANTIC WAY I MIAMI BEACH I DIRECT OCEAN VIEWS \$10.9M | 6BR/7+1BA | 9,024 SF | LOT: 13,000 SF | WF: 50'



572 N ISLAND DR I GOLDEN BEACH I VILLA DELL'AMORE I WF: 75' \$8.995M I 7BR/6+1BA I 7,261 SF I LOT: 12,375 I INTRACOASTAL VIEWS



800 S POINTE DR I 603 I MIAMI BEACH I APOGEE I 2 PRIVATE TERRACES \$8.7M I 3BR/3BA I 3,103 SF I CITY, OCEAN & FISHER ISLAND VIEWS



8034 FISHER ISLAND DR | 3BR/3+1BA | 3,140 SF | SE OCEAN CORNER \$6.8M | IMPECCABLY RENOVATED | OCEAN/BEACH/GOV'T CUT VIEWS



10295 COLLINS AVE | 202 | ONE BAL HARBOUR | TURN-KEY CONDO \$3.399 | 2BR/2+1BA | 1,913 SF | DIRECT OCEAN VIEWS

FOR MORE REAL ESTATE AVAILABILITY VISIT US AT THE JILLS.COM













## 3100 GORDON DRIVE

BEDROOMS: 5 +DEN BATHROOMS: 6.2 LIST PRICE: \$68,000,000 One of the most signifi ant beachfront residences ever created for the Gulf of Mexico. This magnifi ent Island-Colonial mansion is brilliantly orchestrated to capture stunningly beautiful views that sweep out across the Gulf. Crowning 4.8 acres of direct beachfront with 277 ft. of sandy shore this exquisite 15,995 sq. ft. home has no equal. Designed by Smith Architectural Group and constructed by Newbury North Associates, the construction quality and materials used are unsurpassed. This fi e bedroom, six bath villa features exquisite details such as coral stone from the Dominican Republic, wide plank wood flooring extensive Venetian plaster walls, wainscoting w/ raised paneling, elaborate ceiling details, gourmet

styled kitchen and more. The Great Room has fi e sets of French doors that open on to a 93 ft. terrace. Other features include a morning room loggia and Gulf loggia with retractable motorized glass walls, 66 ft. pool with spa and sun shelf and a 7-car collector's garage. Luxuriant gardens and botanical-like grounds create a rarefied splendor eldom found. Eligible for an associate Port Royal Club membership and is only three doors away from the club.













## 2750 GORDON DRIVE

La Capanna represents one of the most signifi ant beachfront residences ever created in Naples and is truly world class in all respects. Old world Italian renaissance era ambiance takes inspiration from an ideal beachfront location giving it the feel of a Mediterranean seaside resort. Beyond a gated entry, park-like grounds part to reveal a palatial 18,172 sq. ft. estate home that is unsurpassed. This 7 bed estate includes a home theater, beach side game room, fitn ss center, pool side cabana with pergola covered spa, "his" and "her" studies, Guest House, 5-bay collectors garage and finish s that redefine luxury and quality. Noteworthy appointments include marble baseboards, hand-stenciled walls

and elaborate custom mouldings and a stunning two story rotunda that welcomes guests and offers immediate Gulf views. Relax or entertain guests in this handsome lounge, featuring a full Mahogany bar with emerald green marble bar top, marble floos and a burnished faux finished offered ceiling. Additional features include a true gourmet styled kitchen, 500 bottle wine room, state of the art electronics, whole house Crestron automation, interactive fountain with LED lighting and much more. Relax in the Zero Edge pool/reflection pool and the poolside abana with full kitchen that is ideal for entertaining. La Capanna is a masterful blend of design, craftsmanship and artistry by A. Vernon Allen Builders.

BEDROOMS: 7 +DEN BATHROOMS: 9.7 LIST PRICE: \$58.000.000







PARADISE VALLEY www.ParadiseValleyResidence.com 5 BR 7 BA 10,000 SQ FT \$5,995,000



PARADISE VALLEY www.ChicChicagoVibe.com 5 BR 6 BA 9,615 SQ FT \$4,500,000



SCOTTSDALE www.CollinaVista.com 5 BR 6 BA 7,433 SQ FT \$3,995,000



CHANDLER www.AviationHangarEstate.com 5 BR II BA II,363 SQ FT \$5,500,000

# THE fine art of LIVING

 ${\bf Private Client Group AGENTS.com}$ 

Synonymous with fine Arizona properties

PrivateClientGroupLISTINGS.com

Russ Sotheby's Lyon INTERNATIONAL REALTY

PrivateClientGroupSOLDS.com



**SCOTTSDALE** www.GaryGietzMasterpiece.com 4 BR 6.5 BA 9,412 SQ FT \$4,699,000



FOUNTAIN HILLS www.CrestviewContemporary.com 3 BR 4.5 BA 5,986 SQ FT \$2,795,000



SCOTTSDALE www.AncalaLuxury.com 5 BR 8.5 BA 6,745 SQ FT \$2,390,000



PARADISE VALLEY www.JudsonEstate.com 6 BR 9 BA 8,090 SQ FT \$4,750,000



SCOTTSDALE www.SuperBowlWeekendRental.com 5 BR 7 BA 6,470 SQ FT \$2,495,000



SCOTTSDALE www.ScottsdaleOasisRanch.com 8 BR 9 BA 10,060 SQ FT \$6,000,000



**SCOTTSDALE** www.ArchitectEddieJones.com 5 BR 8 BA 6,847 SQ FT \$4,000,000



FOUNTAIN HILLS www.FirerockContemporary.com 4 BR 7 BA 10,800 SQ FT \$3,750,000



Paul Perry 602.319.1110



Kai Neighbors 602.614.6568



Tanya Boruch 602.686.5165



480.363.0175



602.663.1327



602.821.5315



Dawn Dickinson Mark Lindabury Mary Ann Kelley Joseph Guerrero 602.505.3370



Cindy Adair 480.212.6259



Frank Aazami 480.266.0240



PARADISE VALLEY www.SingleLevelResidence.com 4 BR 4.5 BA 4,349 SQ FT \$1,695,000



FOUNTAIN HILLS www.CrestviewEstate.com 5 BR 5.5 BA 8,400 SQ FT \$2,495,000



PARADISE VALLEY www.ParadiseValleyRemodel.com 4 BR 6 BA 7,000 SQ FT \$2,279,000



MESA www.CopperCanyonAtLasSendas.com 4 BR 4 BA 7,065 SQ FT \$2,500,000

### FRANK NEER - SPECIALIZING IN COASTAL PROPERTIES ON THE SOUTH SHORE AND THE ISLANDS.



#### 123 ATLANTIC AVE, COHASSET, MA 02025 LIST PRICE: \$4,695,000

Direct Oceanfront on exclusive Sandy Cove, this spectacular custom built home has been designed and built with entertaining and family living in mind. Built in 2008 this exquisite 12 room home boasts 6,200 sq feet of living space with 5/6 bedrooms, 4 full baths and 1 half bath. The custom built kitchen is state of the art with every detail thought out for the inspired chef.



#### LIST PRICE: \$2,145,000

Walls of windows capture incredible unparalleled views of Little Harbor, this distinctive Nantucket shingle style home offering a unique ever changing panorama from sunrise to sunset. Amenities include spectacular custom kitchen, guest suite, spacious rooms & open fl or plan living. Professionally designed & styled for today's discerning buyer.



#### 84 ELM ST, COHASSET, MA 02025

LIST PRICE: \$2,029,000

Fabulous totally renovated 1830's home in the heart of the Cohasset steps from the harbor and village. This magnifi ent residence offers unparalleled period craft manship and custom architectural detail combining understated elegance with modern day convenience. The open fl or plan blends intimate and informal living with sophisticated entertaining.



#### 155 BEACH STREET, COHASSET, MA 02025

LIST PRICE: \$2,695,000

Exceptional 5 bedroom shingle style home at the intersection of Beach and Atlantic Avenue. Minutes to the beach, ocean and Cohasset village. This home has been meticulously maintained. First fl or boasts a very open fl or plan with fabulous kitchen, family room, which leads to the dining room, library and large living room. Magnifi ent sprawling fl t back yard!



#### 97 BORDER ST, COHASSET, MA 02025

LIST PRICE: \$1,595,000

Fabulous waters edge home! One of a kind location on the mouth of Cohasset Harbor at Mill Bridge. Watch the ever-changing surroundings including the dynamics of the changing tides. This 3200 sq. ft. home has been built to perfection- 2004. Top of the line gourmet galley kitchen w/ wonderful space to live and entertain.



#### 142 BORDER ST, COHASSET, MA 02025

LIST PRICE: \$2,169,000

This magnifi ent 5645 sq ft home was built with impeccable quality and architecture design. Exquisitely updated living areas with views of Cohasset Harbor and the Atlantic. This grand home is one of a kind with stunning two-story foyer, soaring ceilings, arched doorways, 3 marble fi eplaces, custom woodwork throughout and an award winning upgraded chef's kitchen.



#### FRANK NEER

TOP SALES PRODUCER - 2012 & 2013 BROKER OF THE YEAR 781-383-3375, FRANKNEER@COMCAST.NET

## WWW.FRANKNEER.COM

Discription 2013 Coldwell Banker Real Estate LLC. Coldwell Banker is a registered trademark licensed to Coldwell Banker Real Estate LLC. An Equal Opportunity Employer. Equal Housing. Owned and operated by NRT LLC.





#### 129 NICHOLS RD, COHASSET, MA 02025

LIST PRICE: \$3,995,000

Breathtaking views of Minot's Light from nearly every room. This Celeste Cooper designed luxury home features a gourmet kitchen and butler's pantry with English Sycamore diamond inlay cabinetry. The fir t fl or master suite is a dream with a private seating area with fi eplace, bath, dble closet, steam shower, full size sauna and private laundry room.



#### 401 JERUSALEM RD, COHASSET, MA 02025

LIST PRICE: \$2,750,000

Direct Ocean front property along the Cohasset Gold Coast. Ever changing views which span 190 degrees. See Boston, the North Shore and Minot's light all from this spectacular location. Open fl or plan which is ready for entertaining or great family living. Currently one fl or living allows easy living and amazing views from every room.



#### 21 SHELDON, COHASSET, MA 02025

LIST PRICE: \$4,925,000

Welcome to "The Ledges" with panoramic views from Boston Light to Minot Lighthouse. This new construction Coastal Shingle-Style home was completed in 2011 and boasts over 250 feet of oceanfront living. The 13-room property is resplendent with incredible attention to detail that includes a curved-wall foyer, coffered ceiling study and hardwood flors throughout.



#### 82 ATLANTIC AVE, COHASSET, MA 02025

LIST PRICE: \$4,900,000

This magnifi ent Open Air home captures dramatic views through crystal clear, fl or to ceiling sliding glass panels that span the entire length of the home. The entire front and back of the home can be opened to the elements, creating a seamless transition to your own private beach. Soaring ceilings let ocean breezes fl w through the home. This ne of kind home is ON THE BEACH!



#### 99 ATLANTIC AVE, COHASSET, MA 02025

LIST PRICE: \$2,795,000

Sandy Cove oceanfront residence on a private drive off Atlantic Ave. Thi home boasts spectacular ocean views from all sides and is perfect for family living and entertaining. Enjoy true seaside living with the expansive formal Living Room with fi eplace, formal Dining Room, Library with built-ins and a generous kitchen and open family room with a front row view of Minot's light.



#### 24 ATLANTIC AVE, COHASSET, MA 02025

LIST PRICE: \$2,495,000

Amazing authentic Tuscan Villa surrounded by dramatic walled gardens, fountains, pergolas & antique statues. Built by renowned Decorative architect, Henry Pennell (works include The Nave at Trinity Church, The Majestic Th atre, Boston) Fabulous living room and dining room with ceilings that have dramatic museum quality frescos.





Pricing from \$545,000 - \$5,695,000



WARNING: THE CALIFORNIA BUREAU OF REAL ESTATE HAS NOT EXAMINED THIS OFFERING, INCLUDING, BUT NOT LIMITED TO, THE CONDITION OF TITLE, THE STATUS OF BLANKET LIENS ON THE PROJECT (IF ANY), ARRANGEMENTS TO ASSURE PROJECT COMPLETION, ESCROW PRACTICES, CONTROL OVER PROJECT MANAGEMENT, RACIALLY DISCRIMINATORY PRACTICES (IF ANY), TERMS, CONDITIONS, AND PRICE OF THE OFFER, CONTROL OVER ANNUAL ASSESSMENTS (IF ANY), OR THE AVAILABILITY OF WATER, SERVICES, UTILITIES, OR IMPROVEMENTS. IT MAY BE ADVISABLE FOR YOU TO CONSULT AN ATTORNEY OR OTHER KNOWLEDGEABLE PROFESSIONAL WHO IS FAMILIAR WITH REAL ESTATE AND DEVELOPMENT LAW IN THE COUNTRY WHERE THIS SUBDIVISION IS SITUATED. BRE #01904054







#### **BEACHFRONT PENTHOUSES & RESIDENCES**

## HIDDEN IN THE HEART OF CABO

Discover the most in-demand address in Cabo San Lucas, next to the famed marina, and overlooking Land's End on a secluded, swimmable stretch of Medano Beach. Where an exciting array of adventures awaits and the very best in shopping, restaurants and nightlife is just steps away. Hacienda Beach Club & Residences. Your hideaway in the midst of everything.

Call 1.800.670.0310 for a private tour.

HaciendaCaboSanLucas.com

# APPRECIATING LUXURY VACATION HOMES

EQUITY ESTATES' PROVEN MODEL OF LUXURY RESIDENCE OWNERSHIP DELIVERS REWARDING EXPERIENCES AND RESULTS.

fter a long slumber, the real estate and travel industries are showing signs of rebirth. Equity Estates, an Atlanta-based company, has carved out a niche that combines superlative homes and vacation experiences with a real estate investment opportunity. The company is well positioned to capitalize on demand in both areas through its Luxury Residence Fund<sup>TM</sup>, Equity Estates Fund II, LLC (Fund II), an exclusive fund that caters to accredited investors.

Launched in 2013, Fund II followed the successful subscription of Equity Estates Fund I, which assembled an impressive portfolio of \$3 million vacation residences throughout the United States, Caribbean, and Mexico. In contrast to vacation and destination clubs, Equity Estates investors (also referred to as owner members) receive an ownership interest in the Fund, which governs itself with strict covenants that earmark use of proceeds for buying the homes—financial transparency, limited debt, and alignment between investors and management are key principles.

Equity Estates Fund I grew its membership base by 50 percent in 2008, 40-plus percent in 2009 and 2010. It was sold out by 2012, instigating the launch of Fund II the following year.

# "investors own and enjoy a diversified portfolio of luxury vacation homes"

Owner members have access to more than 65 residences spanning 30 countries. The portfolio—which includes homes in New York, New York; Northstar at Lake Tahoe, California; Watersound, Florida; Turks & Caicos; Los Cabos, Mexico; Bali, Indonesia; Marrakech, Morocco; Phuket, Thailand; Tuscany, Italy; and Napa Valley, California among others—reflects the demands of exacting clientele from more than 30 states.

Equity Estates believes that its model—centered on wealth preservation—will enable investors to make lodging costs non-existent when taking into account prospective gains on investment.

#### "success is measured by return on investment and return on living"

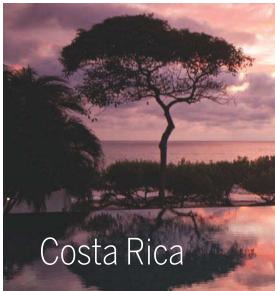
"Since the majority of the fund's residences will be acquired at near market lows over the next eighteen months, the appreciation shared upon liquidation could actually result in the owner member getting paid to travel," said Rick Covert, a Flower Mound Texas-based

a Flower Mound, Texas-based entrepreneur who sits on the board of the fund, is an owner member, and enjoys traveling to the residences with his friends and family.

Pending size of investment, investors enjoy between 15 and 180 nights of usage in the private portfolio of residences. Five-star services are delivered by personal travel concierges and onsite hosts. The fund offers the greatest availability in the market place, and intentionally under-utilizes the portfolio to maximize investor access. "We think less like hotel industry executives," says Brandon Dale, the company's managing director, "and more like a cooperative that shares owned assets."

"Success is measured by return on investment and return on living. We take pride in designing inspired experiences that create lifelong memories." Founder and CEO, Philip Mekelburg. From organizing a father-son deep sea fishing excursion in Los Cabos, to planning a wedding at the Empire State Building, The Equity Estates team delivers returns which can't be measured merely in dollars and cents.













# – Own It!



Appreciating Luxury Residences

Executive Summary
Available at
www.WhatIsEquityEstates.com
1-800-413-3340









Quogue | Traditional | Built in 2010 | 3.25 Acres | Oceanfront with Walkway to Beach | Bayside Private Dock | 2 Stories | 13,000 SF+/- | 6 Fireplaces | 9 Bedrooms | 10 Full and 2 Half Bathrooms 25'x50' Heated Gunite Pool | Pool House with Fireplace | Outdoor Kitchen with Terrace and Fireplace | Outdoor Dining Area | 60' x 120' All-Weather N/S Tennis Court | Gated Entry Exclusive. \$24.95M WEB# 34397







Water Mill | Traditional | Built In 2006 | 1 Acre | Ocean & Bay Front | Sunsets and Sunrises | Private Walkway To Ocean | Bayside Private Dock | 5,500 SF+/- | 2 Stories | 5+ Bedrooms | 5 Full Baths | 1 Half Bath | 4 Fireplaces | Heated Gunite Pool Overlooking Bay and Ocean | 7'x10' Gunite Spa | 1 Car Garage

Co-Exclusive. \$17.5M WEB# 36871



Southampton to Montauk...Sagaponack to Shelter Island The Hamptons for Buyers, Sellers, Renters & Investors

Gary R. DePersia Licensed Associate Real Estate Broker m: 516.380.0538 gdp@corcoran.com



## THE POINT IS...



# VILLA BY THE SEA SAILFISH POINT

Hutchinson Island, Florida

Over 13,000 sf on two acres overlooking the Atlantic Ocean and miles of pristine shoreline, offered at \$9.95 MILLION.

Nicklaus Signature Golf · Oceanfront Country Club · Helipad · Fitness Complex · Spa/Salon · Private Yacht Club and Marina 772.225.6200 SailfishPoint.com 1648 S.E. Sailfish Point Blvd., Stuart, FL 34996



# Nest Seekers



#### DESIGNER COMPOUND WITH ENDLESS VIEWS | \$7,995,000

Bordering 200 acre reserve. Private, gated estate on 5.11-acres with views of Peconic Bay and Robins Island features a living room, 2 family rooms, a formal dining room; gournet kitchen; 7 bedrooms, 11.5 baths and a finished basement with movie theatre & gym. 4fireplaces; 7 zone central air-conditioning; three-car garage; oversized heated Gunite pool with spa; pool house with bath, sunken Har-Tru tennis court north south facing and a 1600 square-foot recreation pavilion/ guest house. WebID 37201

GEOFF GIFKINS 516 429 6927 | LINDA KOUZOUJIAN 516 901 1034



#### AWE INSPIRING DOUBLE LOT WITH SWEEPING VIEWS | \$20,000,000

Epic sunsets from this fabulous double waterfront parcel, located in one of the Hamptons most prestigious communities. Situated high on a 50 ft bluff overlooking Shelter Island, Jessup's Neck and the North Fork. This 4 acres double parcel has over 300 feet of beach front, room for a major estate w all the amenities. Price upon request.. WebID 401202

TIMOTHY LoBELLO 310 621 7171



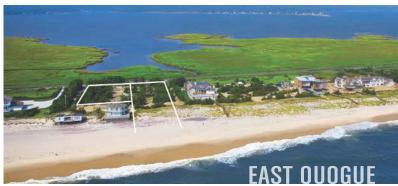
Nestled on 3 acres in the heart of the village of Westhampton Beach in the estate section on one of the most prestigious lanes is where you will find this magnificent newly constructed 8,000 sq ft shingle style home. With 7 ensuite bedrooms, heated gunite pool, fabulous westerly water views, pool house with outdoor kitchen, and tennis, along with your own private dock which has 180' ft of bulk heading, with access to the Bay and Ocean. Includes a 1 acre buildable parcel ideal for a guest house / staff quarters. WebID 385829

ROBERT CANBERG 631 816 0998



#### EAST HAMPTON ESTATE COMPOUND | \$13,500,000

This magnificently landscaped estate is elegantly sitting on over 8.3 acres located in an exclusive, private waterfront community with access to Northwest Harbor. 9,000 sq.ft. 5 bedroom 6 full and 3 half baths plus an elegant single story cedar shingled guest house of over 3,000 sq.ft. with 3 bedrooms and 3 baths. Both houses have their own driveways and are surrounded by landscaped grounds, 2 gunite pools, a pool house, wisteria covered arbors, a fountain, a columned pavilion and croquet lawn. GEOFF GIFKINS 516 429 6927 | DEBORAH GINSBURG 215 260 5154



#### RARE OCEANFRONT PROPERTY | \$7,995,000

Build a new home and meet all current FEMA standards. Bolstered by a 20 foot dune, these two single and separate contiguous lots on the ocean total 2.22 acres with panoramic views of the Atlantic Ocean and Shinnecock Bay. The eastern 1.25 acre lot features 103' of ocean frontage and the western .97 acre lot has deeded ocean access. Each includes room for a large home and pool or combine the two for an oceanfront estate with guest house and tennis court. Building envelope approvals in place. WebID 67039

JAMES GIUGLIANO 631 456 3567



#### EXCEPTIONAL WATERFRONT WITH PANORAMIC WATER VIEWS | \$2,695,000

Bring your boat to this house with dock, or pull your kayak up on the beach, relax on the deck and watch the sunrise or sunset. Perfect location, with the best water views and waterfront. Access to everything. Private setting, quiet street room to expand or just enjoy the cottage as is, or create an amazing expansion in this rare idyllic location. WebID 65791

JEANETTE DUPEE 516 429 6927

EAST SIDE

SOUTHAMPTON 0 Main Street, N 631 287 9260

WEST SIDE Riverside Blvd. NY,NY 646 681 8811

WATER MILL 631 353 3047

MIDTOWN 37 Fifth Ave. NY, 212 252 8772

BRIDGEHAMPTON Montauk Highwa 631 353 3427

GREENWICH VILLAGE

EAST HAMPTON

TRIBECA 156 Reade St. N 646 924 4319

**MIAMI** 1111 Lincoln Road, FL 305 531 7200

WILLIAMSBURG riggs Ave Brookly 718 302 0900

BEVERLY HILLS N. Canon Drive, CA 310 278 8861 LONG ISLAND CITY 4 Vernon Blvd. Ll 718 707 0200

INTERNATIONAL Madison Ave. NY 212 252 8772

WESTHAMPTON BEACH 631 287 9260

NestSeekers.com f P t in g+ 🔛

# Brown Harris Stevens Established 1873



#### **MODERN HAMPTONS OCEANFRONT RETREAT • SAGAPONACK, NEW YORK**

This exquisite modern gem sits high on the dune with expansive ocean and farm vistas. Chic and sophisticated - the quintessential modern beach house. The home has four en suite bedrooms and a rare oceanfront heated, gunite pool. A private staircase leads to a beautiful Sagaponack beach. Multiple outdoor seating and dining areas all have breathtaking views of the Atlantic Ocean. A screened oceanside lounge completes the picture. \$18,995,000. WEB# 46900.

Mary Ann Cinelli ■ direct: 631.537.4347 ■ mcinelli@bhshamptons.com



#### **CLASSIC OCEANFRONT BEACH HOUSE • MONTAUK, NY**

Exclusive. On a level section of bluff, among the last houses before Montauk village, this classic beach cottage has views of the ocean from every room. A courtyard leads to a separate cottage, with garage below. A gentle path leads to the beach and private seaside cabana. \$8,250,000. WEB# 41655.

Jennifer Brew ■ direct: 631.903.6143 ■ jbrew@bhshamptons.com

Kieran M. Brew ■ direct: 631.903.6141 ■ kbrew@bhshamptons.com



#### **NEWLY RENOVATED OCEANFRONT HOME • QUOGUE, NY**

Accessed by a long secluded driveway, this stunning home - renovated throughout - is perfectly situated with every room having a view of the ocean or bay. The 5,900± sf house is sited on nearly 3 acres with 206± feet of oceanfront and a secluded free-form heated gunite pool. Six bedroom suites, including a separate guest suite with living area and kitchenette. \$12,000,000. WEB# 37907. Lauren A. Battista ■ direct: 631.288.5534 ■ lbattista@bhshamptons.com

See all our listings at:

#### BrownHarrisStevens.com

THE HAMPTONS • NORTH FORK • NEW YORK CITY • PALM BEACH

## MONTAGE RESIDENCES KAPALUA BAY

MAUI'S MOST EXCLUSIVE NEW ADDRESS



Three & Four Bedroom Residences Offered From \$3.4M to \$8.25M *Providing Expert Buyer Representation* 

Over \$550 Million In Maui Real Estate Sales Since 1988





#### MARY ANNE FITCH

Owner & Principal Broker®
Direct (808) 250-1583
sold@maui.net www.soldmaui.com



## BEACH LIVING IN TURKS & CAICOS

The premier gated beachfront villa enclave on the award-winning North Shore of Providenciales in Turks & Caicos combining private home ownership with tailored rental and management services.

Beach Enclave offers magnificent homes with an elevated, low-density living experience, blending footprints-in-the-sand living with majestic panoramas of the shore and reefs. The 4 and 5 bedroom SWA Architects custom-designed homes are available in one or two story designs, with up to 65ft of elevation and approximately one acre each.

Beachfront Villas featuring over 100ft of beachfront: USD 3.5m for 4 bedroom,

USD 3.75m for 5 bedroom.

Hilltop Villas with private beach access, starting from USD 2.25m.



BE part of it.

Contact Joe Zahm at 649.231.6188 or

Nina Siegenthaler at 649.231.0707

International Drive, Providenciales, Turks & Caicos Islands

BeachEnclave.com | BE@BeachEnclave.com | MLS: 1300798







## NANTUCKET ISLAND



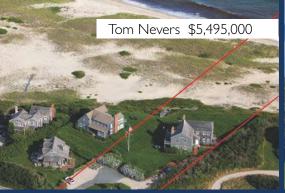
















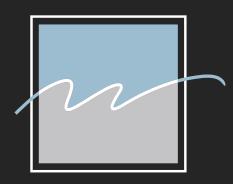








#### **EXCLUSIVE BUYER AND SELLER REPRESENTATION OF WATERFRONT HOMES**



# WATERFRONT COLLECTION

# Stephen Sutherland

Waterfront Home Marketing & Sales





# WWW.WATERFRONTCOLLECTION.COM

Southern California's Elite Website when searching for Waterfront Homes

SAN DIEGO • CORONADO • LA JOLLA • DEL MAR • MONARCH BEACH • LAGUNA BEACH
NEWPORT BEACH • SEAL BEACH • MANHATTAN BEACH • SANTA MONICA • MALIBU • SANTA BARBARA



CALL STEPHEN FOR A CONFIDENTIAL CONSULTATION

949.278.3052

**HEADQUARTERS** 

1400 Newport Center Dr. Suite 200 Newport Beach, CA 92660

STEPHEN R. SUTHERLAND
PRESIDENT, WATERFRONT COLLECTION
STEPHEN@WATERFRONTCOLLECTION.COM
CALBRE #01063950





# Bougainvillea House Exuma, Bahamas, Caribbean

Offered at \$4.9 million USD

- Exotic, tranquil, exclusive Villa, located on a private, pristine, white sandy beach
- Penelope Cruz, Javier Bardem and other celebrities have stayed here
- Sleeps 10-18 adults in seven bedrooms with nine bathrooms and three kitchens
- Features 160 feet of waterfront on a shallow beach with a prevailing, light sea breeze
- Ten minutes from the Emerald Bay Resort, Golf Club, and Marina; and the village of George Town
- Income property with tax and business advantages as a Bahamian Corporation
- Located on the Island of Exuma, Bahamas; one hour from Florida with twice daily jet service
- Two hours from New York City, Boston, Chicago, Houston, with twice weekly service from Toronto
- The Villa is available for weekly rental, starting at \$21,000 per week with regular returning clientele



Coldwell Banker Lightbourn Realty | Nassau, Bahamas Heather Lightbourn Peterson, Broker

tel: 242-393-8630 | cel: 242-477-7223





#### CHRISTIAN ANGLE REAL ESTATE

TRUST | DEDICATION | PERSONAL COMMITMENT







Spectacular estate section custom home on gorgeous 3/4 acre lot. Amazing outdoor spaces with sophisticated elegance and grand views of Mar-a-Lago. Overflowing with rich architectural detail, featuring 5BR/5.2BA, library, gourmet chef's kitchen, dramatic pecky cypress ceilings, and antique French terracotta floors. Full guesthouse with 2BR/2.5BA. Pool and loggia set in beautifully balanced gardens. Exclusive - \$10,900,000

Prestigious Everglades Island regency with four bedrooms and four and a half baths. Home features beautiful water views, 2 car garage, dock with boat lift, and pool overlooking water. Lot size approximately ½ acre. Exclusive - \$7,575,000

179 Bradley Place, Palm Beach, Florida 33480

T: 561.659.6551 F: 561.659.5773

www.AngleRealEstate.com

All material herein is intended for informational purposes only and has been compiled from sources deemed reliable. Though information is believed to be correct, offering is subject to errors, omissions, prior sale and withdrawal without notice. This is not intended to solicit property already listed. Equal Housing Opportunity. All sizes are approximate and are subject to verification.



# TAKE OCEAN HOME TO GO.

**EXPLORE** *Ocean Home* magazine by the sea, in the air, or on the go. Our current edition, and the completeOH archives, is online at: *oceanhomemag.com./digitaledition/* 

INTERACTIVE LINKS and videos allow you to easily buy the things you see and love.

**ENJOY** *Ocean Home* magazine's digital edition today. Access is complimentary.

OCEAN

### Tortola, British Virgin Islands

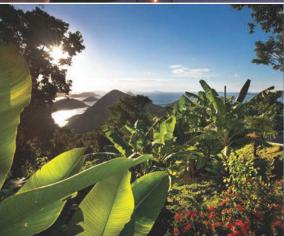
# TINGALAYO

Occasionally, very occasionally, you take a holiday in a place that is so special you find yourself settling back into your chair thinking "this is as good as its gets".

Tingalayo is not so much a villa as a tiny, private hamlet of five small buildings. A six-year labour of love, by owners who having spent a lifetime organising villas, decided to create the villa of a lifetime.

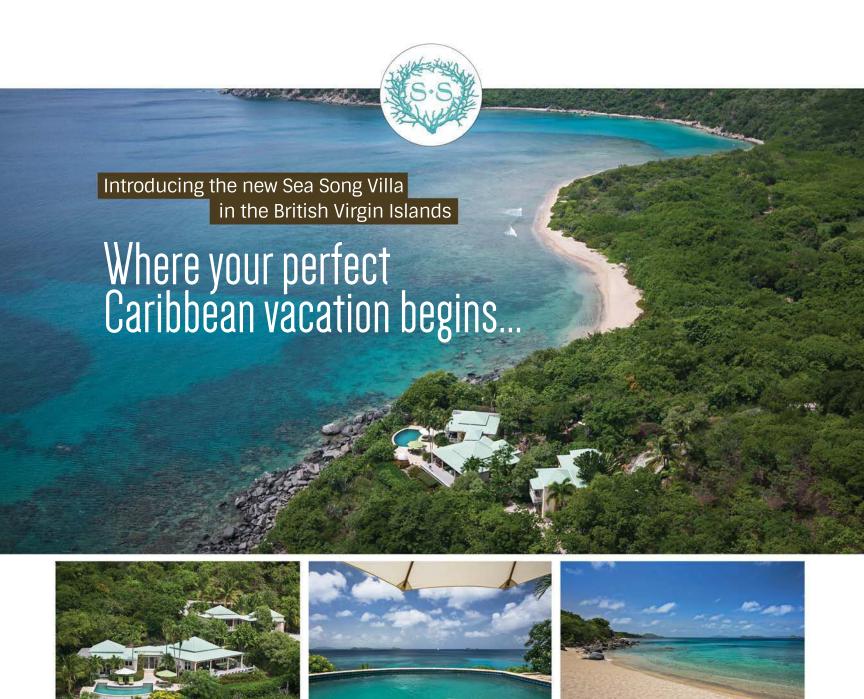
Tingalayo has six cool and uncluttered bedrooms with spectacular views, parking for 10 cars, four acres of land, two swimming pools, a hot tub, two full time staff with manager, four eating areas, and a light and airy kitchen.











Sea Song Villa is situated on Long Bay, one of the most spectacular beaches on Virgin Gorda in the British Virgin Islands. This beautiful villa enjoys amazing views of endless turquoise ocean. Guests enjoy five-star resort amenities including tennis court, pool, restaurant and watersports. The villa is contemporary luxurious providing full concierge and maid services. A private chef, masseuse or nanny can be arranged upon request.







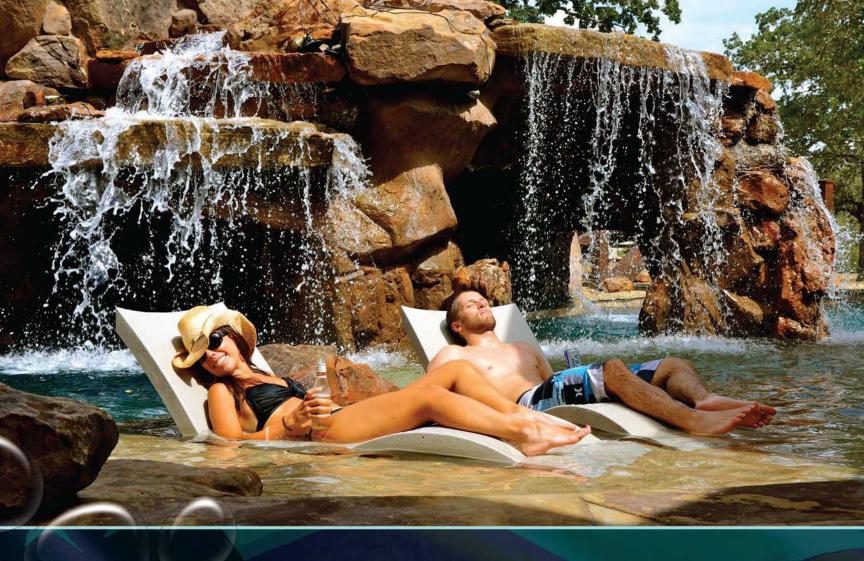
# 

Celebrate the arrival of spring and summer with showcasing the best in outdoor luxury coastal living from swimming pools to landscape architecture and design products, outdoor

bhardy@oceanhomemag.com



issue of Ocean Home.



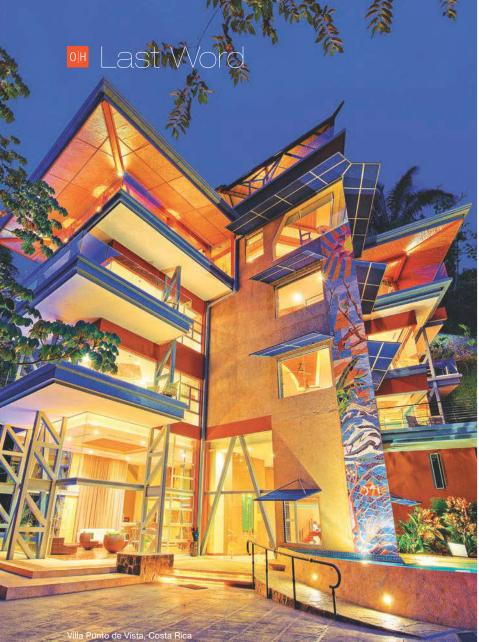
# SUNBATHE IN STYLE

www.LedgeLoungers.com/MadeInUSA

















#### **SWEET CHARITY**

Charity begins at home, right? Well, it can also work beautifully on vacation. Four years ago David Konwiser, the architect and co-owner of the spectacular Villa Punto de Vista in Costa Rica, donated a short stay at the villa to JDRF (Juvenile Diabetes Research Foundation) for a fundraiser live auction. The prize netted \$27,000 for the charity and secured Konwiser an additional villa booking and other business connections. Quickly realizing the win-win nature of the concept, he offered stays

as live auction prizes to an array of other charities - including Taste for a Cure (UCLA Cancer Research Center), Necker Cup (Virgin Unite) and Desert Smash (Cancer for College) - raising almost \$180,000 in donations, attracting new bookings for his villa, and working with some of the world's biggest stars and personalities from Will Ferrell and Rafael Nadal to Sir Richard Branson on their charities. Now Konwiser is throwing down the gauntlet to other luxury villa owners, hotels

and resorts to do the same. "It's a win-win for everybody, us and the charities," he says, "and I want to encourage other luxury businesses to see the merit in what we're doing. It's a no-brainer to set aside two weeks of the year and donate them to charities." Konwiser adds, "The personal return is immeasurable. I just can't tell you how satisfying it is to do this in every respect." Sweet charity indeed. villapuntodevista.com

words by Andrew Conway



ACCURACY TAKEN TO NEW DEPTHS



Discover the world 500 meters below its surface. The Patravi ScubaTec diver's watch offers a multi adjustable clasp and an automatic helium release valve to ensure ultimate comfort and worry free equalization of pressure. Created with the highest grade of stainless steel, its rugged ceramic bezel and blue illuminated hands and dial markers ensure perfect readability, even at the deepest depths.

**BOUND TO TRADITION – DRIVEN BY INNOVATION** 



Carl F. Bucherer

FINE SWISS WATCHMAKING

WWW.CARL-F-BUCHERER.COM 800.395.4306